### IN THE UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF TENNESSEE AT NASHVILLE

LOUISIANA-PACIFIC CORPORATION,	
Plaintiff,	
v. )	CIVIL ACTION NO. 3:18-cv-00447
JAMES HARDIE BUILDING PRODUCTS, ) INC.,	JUDGE MCCALLA
	MAGISTRATE JUDGE HOLMES
Defendant/Counter-Plaintiff/ Third-Party Plaintiff.	
v. )	JURY DEMAND
THE KRUSE BROTHERS, INC.,	
Third-Party Defendant.	

### LOUISIANA-PACIFIC CORPORATION'S FIRST AMENDED COMPLAINT

Plaintiff Louisiana-Pacific Corporation ("LP"), for its First Amended Complaint against Defendant James Hardie Building Products, Inc. ("Defendant") states as follows:

#### I. THE PARTIES

- 1. LP is a Delaware corporation with its principal place of business at 414 Union Street, Suite 2000, Nashville, TN 37219.
- 2. Defendant is a Nevada corporation with its principal place of business located at 231 S. LaSalle Street, Suite 2000, Chicago, IL 60604. Defendant is registered with the Tennessee Secretary of State to do business in Tennessee. Defendant's registered agent for service of process is United Agent Group Inc., 205 Powell Place, Brentwood, Tennessee 37027.

#### II. NATURE OF ACTION

- 3. LP and Defendant are direct competitors and compete for market share in the manufactured siding industry. LP offers strand-based engineered wood siding products under the SmartSide® brand. Defendant routinely and consistently refers to LP's strand-based engineered wood siding products as oriented strand board (commonly called "OSB") even though there are significant differences between the SmartSide® siding products and common OSB. Defendant offers fiber cement siding under the James Hardie or JH brand.
- 4. LP asserts Defendant has made and continues to make literally false and/or deceptively misleading statements in advertising and promoting Defendant's siding that constitute (a) false advertising in violations of Section 43 of the Trademark Act of 1946 (also known as the Lanham Act), as amended, 15 U.S.C. § 1125; (b) unfair competition under Tennessee law; (c) violations of the Tennessee Consumer Protection Act, Tenn. Code Ann. § 47-18-1041 *et seq.*; and (d) tortious interference under Tennessee law.

#### III. <u>JURISDICTION AND VENUE</u>

- 5. This Court has subject matter jurisdiction over this action under 15 U.S.C. § 1121 and 28 U.S.C. § 1338 in that this case arises under the Lanham Act, 15 U.S.C. § 1051 *et seq.*, and 28 U.S.C. § 1331 as it involves a federal question.
- 6. This Court has subject matter jurisdiction over the unfair competition claims herein under the provisions of 28 U.S.C. § 1338(b) in that said claims are joined with a substantial and related claim under the Lanham Act, 15 U.S.C. § 1051 *et seq*.
- 7. This Court has supplemental jurisdiction over the claims that arise under Tennessee law pursuant to 28 U.S.C. § 1367(a) because they are substantially related to the claims that arise under the Lanham Act of the United States. Furthermore, this Court has supplemental jurisdiction

because both the state and federal claims are derived from a common nucleus of operative facts and considerations of judicial economy dictate the state and federal issues be consolidated for a single trial.

- 8. This Court has general personal jurisdiction over Defendant based on Defendant's continuous and systematic minimum contacts with residents of Tennessee through the distribution and sale of its products in Tennessee and its sales representatives' promotion and marketing activities in Tennessee. This Court also has specific personal jurisdiction over Defendant based on its purposeful direction of its promotional and advertising activities and sales of its products to residents and customers in Tennessee. Additionally, this Court has personal jurisdiction under Tenn. Code Ann. § 20-2-201 et seq., because (1) Defendant has transacted business in Tennessee; (2) the tortious acts or omissions occurred in Tennessee; (3) the damages occurred in Tennessee to corporation with a principal place of business; and (4) jurisdiction based on Defendant's contacts with Tennessee (including, but not limited to, sales of products) is not inconsistent with the Constitution of the State of Tennessee or the Constitution of the United States.
- 9. Venue is proper in the Court under 28 U.S.C. § 1391(b) and § 1391(c), and because Defendant is subject to personal jurisdiction pursuant to Tennessee's long arm statute, Tenn. Code Ann. § 20-2-201 *et seq*.

### IV. THE CONTROVERSY

#### A. LP and its LP'S SMARTSIDE® SIDING PRODUCTS

- 10. Since 1972, LP has been a market leader in the manufacture and distribution of building materials.
  - 11. LP sells its building materials and related products throughout the world.

- 12. LP operates in four primary business segments: OSB, Siding, Engineered Wood Products, and South America.
- 13. LP manufactures and distributes strand-based engineered wood siding products that include, in part, wood strands arranged in layers and bonded with resin.
- 14. LP has invested significant amounts of time, money, and personnel into research and development of strand-based engineered wood siding products to continuously improve the quality of the products.
- 15. Since its first strand-based engineered wood product over twenty years ago, LP or its associates have refined the production of its siding products by improving, *inter alia*, pest resistance, moisture resistance, and ease of maintenance.
- 16. LP's current version of strand-based engineered wood siding is sold under the SmartSide® brand.
- 17. The SmartSide® siding products are treated with a zinc borate-based process that resists damages from termites and other pests.
- 18. The SmartSide® siding products comply with applicable building and safety codes throughout the United States and abroad.
- 19. The SmartSide® siding products are treated to the core with LP's proprietary SmartGuard® process that resists weather-related damage including rain, hail, snow, and other contact with water or moisture.
- 20. LP's SmartSide® siding requires no more maintenance or repainting than any of Defendant's siding products.
  - 21. LP continues to advance its innovative line of siding products.

22. LP is the undisputed leading manufacturer and distributor of strand-based engineered wood siding products in the United States.

#### B. DEFENDANT'S FIBER CEMENT SIDING PRODUCTS

- 23. Defendant manufactures and distributes fiber cement building products under the James Hardie or JH brands.
- 24. Upon information and belief, Defendant's fiber cement siding product is composed of water, cellulose fiber (such as wood pulp), a filler (such as fly ash or silica), and cement that binds the other ingredients together.
- 25. Defendant's siding products compete directly with LP's SmartSide® siding products.
  - 26. Defendant's siding products are marketed as an alternative to LP's siding products.
- 27. Defendant markets its siding products to distributors, retailers, subcontractors, contractors, and directly to end consumers through brochures, websites (*e.g.*, www.nowoodisgood.com, www.jameshardie.com), industry and trade gatherings, direct mail marketing, and other means.

#### C. DEFENDANT'S PATTERN OF FALSE AND MISLEADING STATEMENTS

- 28. In both oral communications and advertising and promoting its products, Defendant routinely and consistently refers to LP's strand-based engineered wood siding products, including but not limited to SmartSide® siding, as "OSB" siding.
- 29. In an effort to usurp Plaintiff's market share in the manufactured siding market and drive consumers to purchase and/or recommend Defendant's siding products, Defendant has and continues to propagate a campaign of literally false and/or deceptively misleading statements in advertising and promoting Defendant's siding products.

#### (i) Defendant's Websites

- 30. Defendant owns and operates the websites located at the domain names www.nowoodisgood.com and nowoodsgood.com (the "Offending Websites").
- 31. A true and correct copy of the screenshot from www.nowoodisgood.com website as shown at the time of filing the original Complaint is attached hereto as Exhibit 1.
- 32. True and correct copies of screenshots from the Offending Websites as shown on November 1, 2018 are attached as Exhibit 1A and 3.
  - 33. The Offending Websites prominently feature Defendant's name and trademarks.
- 34. The Offending Websites have the following copyright notice at the bottom of the home page: "© 2018 James Hardie Building Products Inc. All Rights Reserved."
- 35. The Offending Websites contain numerous links to other websites owned by Defendant.
- 36. The Offending Websites (and other marketing and promotional materials discussed *infra*) predominantly display the phrase "NO WOOD IS GOOD."
- 37. The "NO WOOD IS GOOD" phrase is intended to influence consumers not to purchase LP's engineered wood siding and trim products.
- 38. Defendant's use of "NO WOOD IS GOOD" is literally false and/or deceptively misleading because, upon information and belief, Defendant's fiber cement products contain cellulose in an amount of less than 15% as shown in Defendant's Material Data Safety Sheets. True and correct copies of the Material Data Safety Sheets for the medium density and low density versions of Defendant's fiber cement lap siding products (and other products) are attached hereto as Exhibits 4 and 5.

- 39. Upon information and belief, the cellulose in Defendant's fiber cement products is wood pulp. A true and correct copy of one of Defendant's websites showing the use of wood pulp is attached hereto as Exhibit 6. In an interview of Mark Chamberland, a former employee of Defendant, Mr. Chamberland, while he was employed by Defendant, stated "All Hardie's siding starts the same...we start with silica sand that's then ground into a fine powder. We then mix in wood pulp and pour it in cement, which is then mixed together to form a fiber-cement slurry." A true and correct copy of the interview as published on www.homeshowradio.com is attached hereto as Exhibit 7. Upon information and belief, Defendant also published a video showing Defendant's manufacturing process in which the narrator states that wood pulp is a key ingredient in Defendant's fiber The video is available cement products. at https://www.youtube.com/watch?v=CXAW7iX5OxQ (last visited Nov. 1, 2018).
- 40. Upon information and belief, Defendant first starting using cellulose in its fiber cement products in the 1980's as a replacement for asbestos that was used in its fiber cement products.
- 41. Prior to changes made by Defendant after the initiation of this lawsuit, the Offending Websites presented a graphic depicting alleged advantages of fiber cement siding over "OSB" siding under the title "OSB SIDING V. JAMES HARDIE SIDING."
- 42. As shown on Exhibits 1A and 3, Defendant's Offending Websites states, as part of a graphic depicting alleged disadvantages of "Engineered Wood Siding" (which was previously identified as "OSB" siding as depicted in Exhibit 1 to the original Complaint) compared to fiber cement siding, "PESTS LOVE IT" with a caption above a picture of a woodpecker penetrating a segment of LP's strand-based engineered wood siding.

- 43. Next to the picture of the woodpecker on the www.nowoodisgood.com website, Defendant or its agent(s) placed the words "Subject to damage caused by woodpeckers, termites and other pests that can harm wood."
- 44. Next to the picture of the woodpecker on the www.nowoodsgood.com website, Defendant or its agent(s) placed the words "Subject to damage caused by woodpeckers, termites and other pests, which can lead to costly repairs."
- 45. The "PESTS LOVE IT" section is literally false and/or deceptively misleading because, among other reasons, LP's SmartSide® siding is treated with a zinc borate-based process that resists damages from termites and other pests.
- 46. In fact, LP tested its SmartSide® siding's resistance to pests by exposing samples of the siding to Formosan termites, widely recognized as one of the world's most destructive pests. The testing showed that after over two decades of exposure, the siding continues exhibit no structural damage.
- 47. The reference to "woodpeckers" in the "PESTS LOVE IT" section is literally false and/or deceptively misleading because, among other reasons, LP's SmartSide® siding is treated with a zinc borate-based process that resists damages from termites and other pests that would attract woodpeckers.
- 48. The reference to "termites" in the "PESTS LOVE IT" section is literally false and/or deceptively misleading because, among other reasons LP's SmartSide® siding is treated with a zinc borate-based process that resists damages from termites and/or the reference falsely implies structural damage may occur to LP's SmartSide® siding.
- 49. The "PESTS LOVE IT" section is literally false and/or deceptively misleading because, among other reasons, Defendant or its agent(s) "photoshopped" the image of the hole to

remove the edges around it and the materials in the hole and appear deeper, darker, and generally more substantial along with accentuating the grains in the engineered wood siding, and/or the hole cannot be conclusively found to have been created in whole or in part by a woodpecker.

- 50. The "PESTS LOVE IT" section is literally false and/or deceptively misleading because, among other reasons, Defendant or its agent(s) "photoshopped" the image to include a woodpecker stock photo and/or stock video in a panel of LP's SmartSide® siding.
- 51. The "PESTS LOVE IT" section is literally false and/or deceptively misleading because, among other reasons, Defendant or its agent(s) combined the false and/or deceptively misleading woodpecker stock photo and/or video and the false and/or deceptively misleading "photoshopped" hole.
- 52. The image of the termite (or similar insect) graphic in the "PESTS LOVE IT" section is literally false and/or deceptively misleading because, among other reasons, LP's SmartSide® siding is treated with a zinc borate-based process that resists damages from termites and/or the reference falsely implies structural damage may occur to LP's SmartSide® siding
- 53. Defendant's Offending Websites state, as a part of a graphic depicting alleged disadvantages of "Engineered Wood siding" (previously stated as "OSB" siding) compared to fiber cement siding, "SOAKS UP TROUBLE" with a caption above a photograph of buckled exterior siding, and the caption to the picture reads "Susceptible to water absorption, which can lead to expansion, buckling or edge checking.\*\*" The two asterisks reference a disclaimer written in small font at the bottom of the webpage that states "Representation of engineered wood product buckling; improper installation may have been a contributing factor."
- 54. The photograph of buckled exterior siding is LP's hardwood siding or fiber siding and/or is intended to represent LP's strand-based engineered wood siding.

- 55. The "SOAKS UP TROUBLE" section is literally false and/or deceptively misleading because LP's SmartSide® siding is treated to the core with LP's proprietary SmartGuard® process that stands up to weather including rain and other contact with water. Accordingly, LP SmartSide® siding, if properly installed, does not have the issues that Defendant alleges. Defendant's tiny print in an end note does not sufficiently indicate to the viewer that the alleged damages is a result of likely improper installation.
- 56. Defendant's Offending Websites stats, as part of a graphic depicting alleged disadvantages of "OSB" siding compared to fiber cement siding, "WON'T WEATHER WELL" with a caption above a photograph of exterior siding with faded and dilapidated paint, and the caption to the picture reads "OSB siding painted by 3<sup>rd</sup> party pre-finishers can show loss of paint after extended exposure to sunlight.\*\*\*" The three asterisks reference a disclaimer written in small font at the bottom of the webpage that states "Representation of prefinished engineered wood after the equivalent of 12 years of solar exposure per ASTM G90."
- 57. The photograph of exterior siding is LP's strand-based engineered wood siding or is intended to represent LP's strand-based engineered wood siding.
- 58. The "WON'T WEATHER WELL" section is literally false and/or deceptively misleading because pre-finishers are third-parties over which LP has no control such that the durability of pre-finishing is not tied to any characteristic or purported lack of quality of LP's SmartSide® siding.

#### (ii) Defendant's Promotional Flier

- 59. Defendant published and distributed a flier that states in large font and bold letters "James Hardie® siding outperforms wood-based siding."
  - 60. A true and correct copy of the "Offending Flier" is attached as Exhibit 2.

- 61. Upon information and belief, copies of the Offending Flier have distributed widely at trade shows and elsewhere.
- 62. The Offending Flier presents a side-by-side comparison of purported advantages of "JAMES HARDIE ® SIDING vs. WOOD-BASED SIDING".
- 63. Included in the column representing the alleged disadvantages of strand-based engineered wood siding, a picture of distorted siding is next to the statement "Shrinks and swells when exposed to moisture, causing paint to crack and peel. Requires frequent upkeep to maintain appearance."
- 64. Included in the column representing the alleged disadvantages of strand-based engineered wood siding, a picture of a distorted piece of siding is next to the statement "Swelling or edge checking normally occurs in all wood-based products as they expand and contract due to changes in climate conditions."
- 65. Included in the column representing the alleged disadvantages of strand-based engineered wood siding, a picture of a piece of particle board is next to the statement "Susceptible to water absorption, which can lead to expansion, buckling, cracking and mold."
- 66. Included in the column representing the alleged disadvantages of strand-based engineered wood siding, a picture of a piece of particle board with pest damage is next to the statement "Subject to damage caused by woodpeckers, termites and other pests."
- 67. The foregoing statements in Defendant's Offending Flier are literally false and/or deceptively misleading for the same and/or similar reasons set forth against the Offending Websites.

#### (iii) Other Materials and Circumstances in Which Defendant Made Statements

68. The foregoing are only examples of literally false and/or misleading statements made by Defendant. The same or similar literally false and/or misleading statements have been made in promotional materials, marketing, print and electronic advertising, signs in windows, magazine advertisements, and orally to actual and potential customers. All such documents and things are hereby incorporated by reference herein. Discovery remains ongoing. LP reserves the right amend Complaint again to add additional documents and things as necessary and/or appropriate.

#### (iv) Defendant's Direct Outreach to Prospective Customers

69. Upon information and belief, Defendant (directly or through its agents or representatives) directly markets to retailers, contractors, and other relevant consumers in or related to the construction and/or building supplies industries and made the same or similar statements as those found on the Offending Websites and in the Offending Flier.

#### D. LP'S IRREPARABLE HARM

- 70. As a direct and proximate result of Defendant's intentional actions and statements, LP has suffered irreparable harm to the reputation of its products.
  - 71. The harm to the reputation of LP's products is *per se* irreparable.
  - 72. The harm also is irreparable because it cannot be completely remedied.
- 73. The harm further is irreparable because given the nature of the advertising and promoting the loss of identifiable consumers is not readily obtainable. For example, LP will not ever be able to tell the exact identities of the customers that it lost and the result loss of volumes of sales of LP's siding products from particular customers.

### V. <u>CAUSES OF ACTION</u>

#### **COUNT I**

#### **VIOLATION OF 15 U.S.C. § 1125(a)**

- 74. LP incorporates the preceding paragraphs as though fully set forth herein.
- 75. Defendant's explicit and implicit promotional claims in interstate commerce about its fiber cement siding products are literally and/or impliedly false and/or deceptively misleading.
- 76. Defendant's explicit and implicit promotional claims in interstate commerce about OSB siding products, particularly LP's SmartSide® siding products, are literally and/or impliedly false and misleading.
- 77. Defendant's implicit and explicit claims violate Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), subsection (1) of which provides:

Any person who, on or in connection with any goods or services, or any container for goods, uses in commerce any word, term, name, symbol, or device, or any combination thereof, or any false designation of origin, false or misleading description of fact, or false or misleading representation of fact, which (A) is likely to cause confusion, or to cause mistake, or to deceive as to the affiliation, connection, or association of such person with another person, or as to the origin, sponsorship, or approval of his or her goods, services, or commercial activities by another person, or (B) in commercial advertising or promotion, misrepresents the nature, characteristics, qualities, or geographic origin of his or her or another person's goods, services, or commercial activities shall be liable in a civil action by any person who believes that he or she is or is likely to be damaged by such act.

- 78. Defendant's false and/or misleading statements regarding its fiber cement siding products are material in that the statements will likely influence existing and potential buyers of siding products and building materials and LP's SmartSide® products in particular.
- 79. Buyers of Defendant's fiber cement siding products (and buyers of siding products generally, especially those without expertise in the construction industry) often have no choice but

to trust statements made by Defendant (directly or through its agents or representatives) that fiber cement siding products have the nature, characteristics, and qualities claimed by Defendant.

- 80. Defendant's false and/or misleading statements regarding LP's siding products are material in that the statements will likely influence existing and potential buyers of (a) siding products and building materials generally; (b) Defendant's fiber cement siding products; and (c) LP's SmartSide® and other siding products.
- 81. Buyers of Defendant's fiber cement siding products (and buyers of siding products generally, especially those without expertise in the construction industry) often have no choice but to trust statements made by Defendant (directly or through its agents or representatives) that LP's siding products have the nature, characteristics, and qualities claimed by Defendant.
- 82. Defendant's false and/or misleading statements regarding LP's siding products have actually deceived or have the capacity to deceive a substantial portion of the intended audience for such statements.
- 83. Defendant willfully, knowingly, intentionally, maliciously, or recklessly is using in commerce false and/or misleading descriptions of fact or misleading representations of fact concerning the nature, characteristics, and qualities of Defendant's fiber cement siding products and LP's siding products.
  - 84. Defendant's false and/or misleading statements have caused LP damage.
- 85. LP has been injured by Defendant's actions and representations because customers who would otherwise have purchased from LP have made or will make purchasing decisions based upon Defendant's false and misleading representations concerning the attributes of Defendant's fiber cement siding products and LP siding products.

- 86. Unless enjoined by this Court, Defendant's acts will irreparably injure LP's goodwill and erode its sales, customer base, and share in the exterior siding and building supplies market.
- 87. LP is entitled to all available remedies provided under the Lanham Act, including with limitation preliminary and permanent injunctive relief; Defendant's profits; any damages sustained by LP; costs; destruction of all packaging, containers, devices, products, literature, advertising, and any other material bearing false, deceptive, and/or misleading statement and/or any variants thereof (or similar wording); and other equitable relief.
- 88. Pursuant to 15 U.S.C § 1117, LP seeks judgment for three times the amount of Defendant's profits or LP's damages, whichever is greater due to the nature of Defendant's conduct.
- 89. Defendant's acts are willful, wanton, and calculated to deceive, and are undertaken in bad faith, making this an exceptional case entitling LP to recover additional damages and reasonable attorney fees pursuant to 15 U.S.C § 1117.

#### COUNT II

#### **COMMON LAW UNFAIR COMPETITION**

- 90. LP incorporates the preceding paragraphs as though fully set forth herein.
- 91. Defendant's explicit and implicit promotional claims about LP's siding products are literally and impliedly false and/or deceptively misleading.
- 92. Defendant's explicit and implicit claims about its fiber cement siding products are also literally and impliedly false and/or deceptively misleading.
- 93. Defendant's foregoing acts constitute unfair competition and infringement of LP's common law rights for which LP has no adequate remedy at law.

- 94. To the extent that this Court determines that there is an adequate remedy at law, LP has been damaged in an amount to be determined at trial, plus pre-judgment and post-judgment interest, attorney fees (if available), expenses, and costs.
- 95. LP is entitled to punitive damages because Defendant's conduct was intentional, willful, malicious, or made with reckless disregard for the rights of others.
- 96. Defendant's acts as alleged herein were committed with the intent to deceive and defraud the public in order to gain an increase in its sales, customer base, and share in the exterior siding and building materials market and/or eliminate LP from the exterior siding and building materials market.

#### **COUNT III**

#### TENNESSEE CONSUMER PROTECTION ACT VIOLATIONS

- 97. LP incorporates the preceding paragraphs as though fully set forth herein.
- 98. Defendant's statement, actions and/or omissions constitute unfair and/or deceptive practice in violation of the Tennessee Consumer Protection Act, Tenn. Code Ann. § 47-18-101 *et seq.*, including, but not limited to:
  - Representing that goods or services have sponsorships, approval, characteristics, ingredients, uses, benefits or quantities that they do not have (Tenn. Code Ann. § 47-18-104(5));
  - Representing that goods or services are of a particular standard, quality or grade, or that goods are of a particular style or model, if they are of another (Tenn. Code Ann. § 47-18-104(7));
  - Disparaging the goods, services or business of another by false or misleading representations of fact (Tenn. Code Ann. § 47-18-104(8)); and
  - Using statements or illustrations in any advertisement which create a false impression of the grade, quality, quantity, make, value, age, size, color, usability or origin of the goods offered in such a manner that later, on the disclosure of the true facts, there is a likelihood that the buyer may be switched from the advertised goods or services to other goods or services (Tenn. Code Ann. § 47-18-104(21)).

- 99. LP has suffered an ascertainable loss of money and market share as a result of the use or employment by Defendant of the aforementioned unfair or deceptive acts or practices.
- 100. Defendant's acts are and were willful and knowing, thus entitling LP to all available remedies pursuant to the Tennessee Consumer Protection Act, including, but not limited to, preliminary and permanent injunctive relief; LP's damages; Defendant's profits; treble damages; attorney fees; expenses; costs; pre-judgment and post-judgment interest; and other equitable relief.

#### **COUNT IV**

# TORTIOUS INTERFERENCE WITH EXISTING AND PROSPECTIVE ECONOMIC RELATIONS

- 101. LP incorporates the preceding paragraphs as though fully set forth herein.
- 102. LP possessed existing relationships with customers of its siding products.
- 103. LP also has identifiable classes of potential customers of its siding products that includes at least distributors, retailers, subcontractors, contractors, and end consumers.
- 104. Defendant had knowledge of the aforementioned relationships and identifiable class of potential customers.
- 105. Defendant intended to and, upon information and belief, has caused termination of business with LP's existing customers of its siding products.
- 106. Defendant intended to and, upon information and belief, has caused prospective business relationships not to be created with potential customers of its siding products.
- 107. Defendant's false and/or deceptively misleading statements including but not limited to those in the Offending Websites, Offending Flier, and other similar documents and things are an improper means of advertising and promoting Defendant's fiber cement siding and increasing its market share.

108. As a direct and proximate result of Defendant's wrongful actions with LP's, LP has been damaged in an amount to be determined at trial, plus pre-judgment and post-judgment interest, attorney fees, expenses, and costs.

### VI. REQUEST FOR RELIEF

Wherefore, LP requests the following relief:

- 1. Entry of judgment in favor of LP and against Defendant as to each of the above Counts;
- 2. Awarded LP all relief to which it is entitled under the Lanham Act; TENN. CODE ANN. §§ 47-18-101 *et seq.*; and Tennessee common law;
- 3. Entry of a preliminary and permanent injunction that enjoins Defendant, its officers, agents, servants, employees, and attorneys, and any other persons who are in active concert or participation with any of the foregoing, from continued publication of the Offending Websites, Offending Flier, and similar documents and things;
- 4. Entry of a preliminary and permanent injunction that enjoins Defendant, its officers, agents, servants, employees, and attorneys, and any other persons who are in active concert or participation with any of the foregoing, from continuing to state and/or imply that LP's siding products are more susceptible and/or vulnerable to pest damage (including individually or collectively, woodpeckers and/or termites) than Defendant's siding products;
- 5. Entry of a preliminary and permanent injunction that enjoins Defendant, its officers, agents, servants, employees, and attorneys, and any other persons who are in active concert or participation with any of the foregoing, from continuing to state that LP's siding products are more difficult to maintain than Defendant's siding products;

- 6. Entry of a preliminary and permanent injunction that enjoins Defendant, its officers, agents, servants, employees, and attorneys, and any other persons who are in active concert or participation with any of the foregoing, from continuing to state that LP's siding products are more susceptible and/or vulnerable to water or moisture damage than Defendant's siding products;
- 7. Entry of an order that mandates Defendant, its officers, agents, servants, employees, and attorneys, and any other persons who are in active concert or participation with any of the foregoing, shall destroy all copies of the Offending Websites, Offending Flier, and similar documents and things;
- 8. Entry of an order that mandates Defendant publish and distribute corrective advertising (including, but not limited to, on its websites and in journals where it has advertised, or sponsored studies were published) to reduce the effects of the literally false or impliedly false and/or deceptively misleading statements regarding fiber cement siding products and LP's siding products;
- 9. Determination by the Court that Defendant's acts are deemed exceptional under 15 U.S.C. § 1117;
- 10. Entry of an award in favor of LP and against Defendant for monetary damages based on Defendant's profits, LP's damages, treble damages, punitive damages, reasonable attorney fees, litigation expenses, costs, prejudgment interest, and post-judgment interest; and
  - 11. Entry and award of such other and further relief the Court deems just and proper.

#### VII. <u>JURY DEMAND</u>

LP requests trial by jury for all issues, claims, and defenses so triable.

#### Respectfully submitted,

/s/ Samuel F. Miller

Samuel F. Miller (BPR No. 022936) Nicholas R. Valenti (BPR No. 035420)

A. Grace Van Dyke James (BPR No. 035667)

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Attorneys for Plaintiff Louisiana-Pacific Corporation

#### **CERTIFICATE OF SERVICE**

I hereby certify that on this 1<sup>st</sup> day of November 2018, the foregoing document was served via email upon the following:

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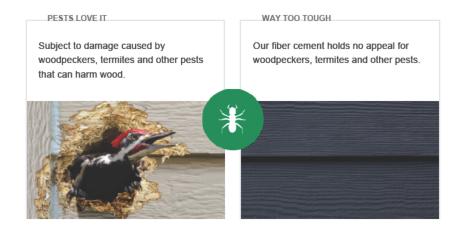
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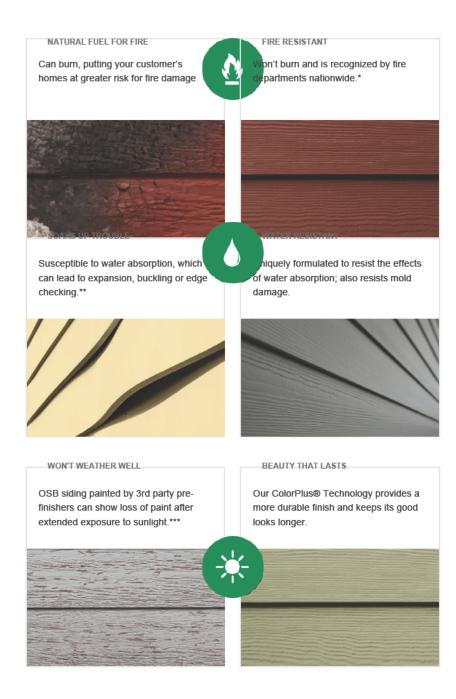


## THE UGLY TRUTH ABOUT OSB SIDING

No matter how it is treated or processed, it still acts like wood. Don't be fooled – weather can ravage it, water can warp it and fire can burn it to a crisp. Put your trust in the uncompromising performance of James Hardie® fiber cement siding.

#### OSB SIDING VS JAMES HARDIE SIDING





# JAMES HARDIE® FIBER CEMENT SIDING PROTECTS YOUR HOMES AND REPUTATION

Every home deserves the authentic design and uncompromising performance of North America's #1 brand of siding. James Hardie siding is made of the purest, highest quality ingredients for a specific purpose: to resist the long-term effects of weather, moisture, fire and pests that can ravage engineered wood siding. And only our siding is specifically Engineered for Climate® to perform beautifully, despite what nature brings.

#### BEWARE OF WARRANTIES THAT DON'T COVER REAL WORLD PROBLEMS

Some engineered wood siding warranties do not cover swelling or edge checking, problems they acknowledge occur over time with wood products in response to changes in weather. James Hardie gives you unprecedented peace of mind with our non-prorated 30-year substrate siding limited warranty. We stand behind our siding 100% for a full 30 years.

#### UNRIVALED SUPPORT GIVES YOUR BUSINESS A COMPETITIVE EDGE

James Hardie stays out in front with next-generation product innovations that can set your homes apart and help strengthen your reputation. And our sales force's unique personalized support, combined with easy, round-the-clock access to James Hardie installation specialists, is designed to make you the standard for excellence in your market. In our ongoing commitment to be your best possible resource, our contractor and builder programs offer unmatched business-building benefits.

# REQUEST A SAMPLE

To see the true difference between OSB and James Hardie® siding, choose up to 3 samples in your favorite hues from our designer-curated ColorPlus® Technology color palette.

Choose Samples

\*James Hardie siding complies with ASTM E136 as a noncombustible cladding and is recognized by fire departments across the U.S. including Marietta, GA, Flagstaff, AZ and Orange County, CA. Fiber cement fire resistance does not extend to applied paints or coatings, which may be damaged or char when exposed to flames.

PRODUCT SPECS	INSTALLATION	EXPLORE	PRO SUPPORT
HardiePlank® Lap Siding	Browse All	HardieZone	Continuing Education
HardieShingle® Panels	Installation Instructions	100% Hardie	Installation
HardiePanel® Vertical Siding	Best Practices	Sustainability	Request a Sample
HardieTrim® Boards & Moulding	Clearance Requirements	HardieDesign Conte	stDealer Locator
HardieSoffit® Panels	Knowledge Base		Gov Reports & Resource Center
Artisan® by James Hardie	Technical Bulletins		Newsletter Sign-Up
Reveal® Panel System	Warranties		Technical Service Request
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	Silica Resource Center
	JamesHardie.com
	Careers

JHinsite.com

TRADEMARKS

<sup>\*\*</sup>Representation of engineered wood product buckling; improper installation may have been a contributing factor.

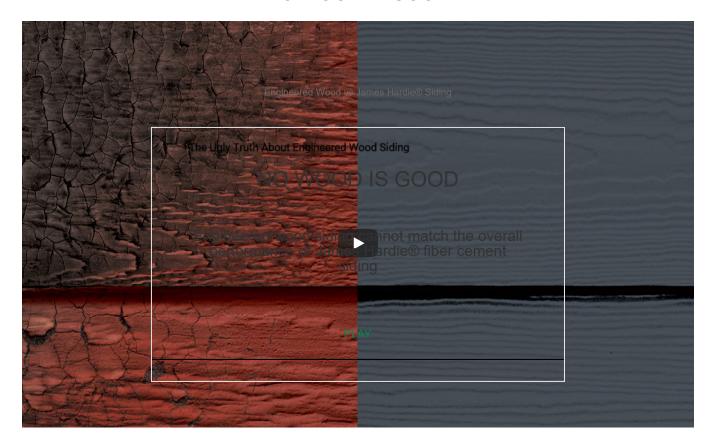
<sup>\*\*\*</sup>Representation of prefinished engineered wood after the equivalent of 12 years of solar exposure per ASTM G90.

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## NO WOOD IS GOOD



# THE UGLY TRUTH ABOUT ENGINEERED WOOD SIDING

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# ENGINEERED WOOD SIDING

VS JAMES HARDIE SIDING

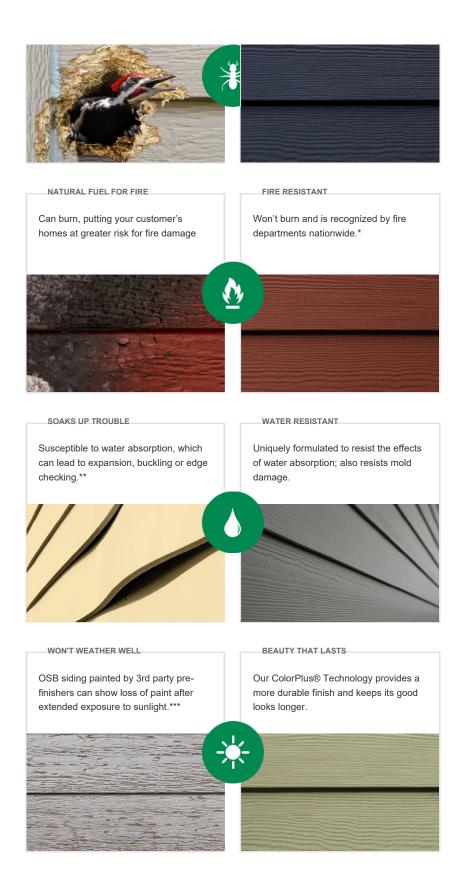
PESTS LOVE IT

Subject to damage caused by woodpeckers, termites and other pests that can harm wood

WAY TOO TOUGH

Our fiber cement holds no appeal for woodpeckers, termites and other pests.

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benefits.

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Fill out the form b see the full range	elow to receive the Product Catalog and e of James Hardie products available in your area.
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Street Address *	
City *	State *
Zip Code *	Role *
☐ I agree I have read the	Terms & Conditions and Privacy Policy
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Reveal® Panel System	Warranties		Technical Service Request
HardieBacker® Boards			Submit a Claim
HardieWrap® Weather Barrier			

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benefits.

Fill out the form b see the full range	elow to receive the Product Catalog and e of James Hardie products available in your area.
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Email Address *	
Company Name *	
Street Address *	
City *	State *
Zip Code *	Role *
	Select  Ferms & Conditions and Privacy Policy

\*James Hardie siding complies with ASTM E136 as a noncombustible cladding and is recognized by fire departments across the U.S. including Marietta, GA, Flagstaff, AZ and Orange County, CA. Fiber cement fire resistance does not extend to applied paints or coatings, which may be damaged or char when exposed to flames.

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#### SAFETY DATA SHEET

Section 1. Identification			
Product Identifier:	and Hi siding, Beade Hardie	or Fiber-Cement (Medium Density) – Includes all General Density) – Includes all General Density of Products with the following product names: Hardie HardiePanel® vertical siding, HardieSoffit® panel, Hardie Porch Panel, HardieShingle® siding, HardieShingle® responsible individual shingles, Hardie® Reveal Medical Panel, Pan	ePlank® lap dieSoffit®, ootched panels,
Manufacturer Name, Address and Phone Number:	James 231 S. Chicag	Hardie Building Products LaSalle Street, Suite 2000 go, IL 60604 -942-7343 (1-800-9HARDIE)	
Emergency Phone Number:		942-7343 (1-800-9HARDIE)	
Recommended Use:	1	or Fiber-Cement (Medium Density) is used as an exterr	nal wall cladding
Restrictions on Use:	1	known	
Section 2. Hazards Identifi			
GHS Classification:		ogenity, Category 1A : Organ Systemic Toxicity Repeated Exposure, Category	<i>'</i> 1
GHS Label Element(s): Symbol			
Signal Word	DANGER		
Hazard Statement(s)	May cause cancer if dust from product is inhaled  Causes damage to lungs and respiratory system through prolonged or		
		ted inhalation of dust from product	O
Precautionary Statement(s)	Obtain special instructions before use. Do not handle until all safety precautions have been read and understood. Do not breathe dust from product. Wash hands and face thoroughly after handling. Use personal protective equipment as required. If exposed or concerned: Get medical advice. If shortness of breath or other health concerns develop after exposure to dust from the product, seek medical attention. Dispose of product in accordance with local, state and national regulations. If there are no applicable regulations, dispose of in a secure landfill, or in a way that will not expose others to dust.		
Section 3. Composition / Information on Ingredients			
CAS#		Chemical Ingredient	%
		15-45%	
65997-15-1		Calcium Silicate (Hydrate)	35-65%

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471-34-1	Calcium Carbonate	<30%	
N/A	Calcium Aluminum Silicate (Hydrate)	<20%	
9004-34-6	Cellulose	<15%	
1333-86-4	Carbon Black	<1%	
Section 4. First Aid Measures			
Inhalation	Acute effects – Dust may cause irritation of the nose, throat are airways, resulting in coughing and sneezing. Certain susceptibe individuals may experience wheezing (spasms of the bronchial airways) upon inhaling dust during cutting, rebating, drilling, resawing, crushing or otherwise abrading fiber cement, and whe cleaning up, disposing of or moving the dust.  Chronic effects – Repeated or prolonged over exposures to crystalline silica can cause silicosis (scarring of the lung) and increases the risk of bronchitis, tuberculosis, lung cancer, rena disease, and scleroderma (a disease affecting the connective to fithe skin, joints, blood vessels, and internal organs.) Some singgest that cigarette smoking increases the risk of silicosis, bronchitis and lung cancer in persons also exposed to crystalling		
	silica.  Acute silicosis – A sub-chronic disease associated with acute, massive silica exposure, is a rapidly progressive, incurable lung disease that is typically fatal. Symptoms include, but are not limit to, shortness of breath, cough, fever, weight loss and chest pain. Such exposure may cause pneumoconiosis and pulmonary fibrosis Required treatment – If inhalation of dust occurs, remove to fresh air. If shortness of breath or wheezing develops, seek medical attention.		
Skin	Dust may cause irritation of the skin from friction but absorbed through intact skin.  If skin contact occurs, wash with mild soap and water physician if irritation persists or later develops.		
Eyes	Dust may irritate the eyes from mechanical abrasion watering or redness.  If eye contact occurs, remove contact lenses (if applied with running water or saline for at least 15 minutes. attention if redness persists or if visual changes occur	cable). Flush Seek medical r.	
Ingestion	Ingestion is unlikely under normal conditions of use, the dust from the product may result in irritation or comouth and gastrointestinal tract due to alkalinity of confidence of the second of the se	damage to the dust.	

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	Chicag	o, IL 60	604	

	not induce vomiting. Seek medical attention. If unconscious, loosen				
	tight clothing and lay the person on his/her left side. Give nothing				
	by mouth to an individual who is not alert and conscious.				
Section 5. Fire-Fighting Measures	Section 5. Fire-Fighting Measures				
·	ts are neither flammable nor explosive				
Suitable extinguishing techniques:	Appropriate extinguishing techniques for surrounding fire should be used.				
Fire-fighting equipment:	Fire fighting personnel should wear normal protective equipment and positive self-contained breathing apparatus.				
Special hazards arising from the	James Hardie <sup>®</sup> fiber-cement products are neither flammable nor				
substance or mixture:	explosive. Hazardous reactions will not occur under normal conditions. Fight fire with normal precautions from a reasonable distance.				
Section 6. Accidental Release Meas					
Emergency procedures:	No special precautions are necessary in the event of an accidental release. The following precautions apply to spills or releases of dust generated during cutting, rebating, drilling, routing, sawing, crushing or otherwise abrading fiber cement.				
Protective equipment:	Good housekeeping practices are necessary for cleaning up areas where spills or leaks have occurred. Take measures to either eliminate or minimize the creation of dust. Respirable dust and silica levels should be monitored regularly.  Wherever possible, practices likely to generate dust should be controlled with engineering such as local exhaust ventilation, dust suppression through containment (e.g. wetting loose dust), enclosure, or covers.				
	Use respiratory protection as described in Section 8.				
Proper methods of containment and clean-up:	A fine water spray should be used to suppress dust when sweeping (dry sweeping should not be attempted). Vacuuming with an industrial vacuum cleaner outfitted with a high-efficiency particulate (HEPA) filter is preferred to sweeping. Dispose of product in accordance with local, state and national regulations. If there are no applicable regulations, dispose of in a secure landfill, or in a way that will not expose others to dust.				
Section 7. Handling and Storage					
Precautions of safe handling and storage:	Fiber-cement boards in their intact state do not present a health hazard. The controls below apply to dust generated from the boards by cutting, rebating, drilling, routing, sawing, crushing or otherwise abrading fiber cement, and when cleaning up, disposing of or moving the dust.				

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15 mg/m<sup>3</sup>

5 mg/m<sup>3</sup>

15 mg/m<sup>3</sup>

5 mg/m<sup>3</sup>

3.5 mg/m<sup>3</sup>

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	James Hardie® recommended best practices for handling fibercement: Keep exposure to dust as low as reasonably possible. Respirable crystalline silica limits are specified by OSHA and MSHA and identified in Section 8 of this MSDS. Exposure to respirable (fine) silica dust depends on a variety of factors, including activity rate (e.g. cutting rate), method of handling (e.g. electric shears), environmental conditions (e.g. weather conditions, workstation orientation) and control measures used.  Wherever possible, practices likely to generate dust should be			
	carried out in well ventilated areas (e.g. outside). The work practices and engineering controls set out in Section 8 should be followed to reduce silica exposures.  Keep away from reactive products. Do not store near food, beverages or smoking materials. Avoid spilling and creating dust. Maintain appropriate dust controls during handling. Use appropriate respiratory protection during handling as described in Section 8.			
Incompatibilities:	Hydrofluoric acid will	dissolve silica and can g	enerate silicon	
	tetrafluoride, a corrosive gas. Contact with strong oxidizing agents			
	such as fluorine, boron trifluoride, chlorine trifluoride, manganese			
	trifluoride or oxygen difluoride may cause fires and /or explosions.			
	Furthermore, limestone is incompatible with acids and ammonium			
	salts.			
Section 8. Exposure Controls / Perso		h - II 1 0 - h -	there are a ballet and	
OSHA Permissible Exposure Standa average (TWA) limit as stated in 29 (particles per cubic feet (Mppcf) and/o Governmental Industrial Hygienists exposure limits based on an 8-hour	CFR 1910.1000 Table Z or milligrams per cubic r Fhreshold Limit Values (	/-3 for mineral dusts, ex neter (mg/m₃). The Ame	pressed in million erican Conference of	
·	TLV mg/m <sup>3</sup>	PEL Mppsf	PEL mg/m <sup>3</sup>	
Crystalline Silica (Quartz)	0.025 mg/m <sup>3</sup>	250	10 mg/m <sup>3</sup>	
(Respirable)		%SiO + 5	%SiO + 2	
Quartz (Total Dust)			30 mg/m <sup>3</sup> %SiO + 2	
Calcium Carbonate (Total Dust)	10 mg/m <sup>3</sup>	_	15 mg/m <sup>3</sup>	
(Respirable)			5 mg/m <sup>3</sup>	
Calcium Silicate (Total Dust)	_	_	15 mg/m <sup>3</sup>	
(Respirable)	_	_	5 mg/m <sup>3</sup>	

10 mg/m³(inhalable)

 $3 \text{ mg/m}^3$ 

3.5 mg/m<sup>3</sup>

50

15

Nuisance Dust (Not Otherwise

(Respirable)

(Respirable)

Specified) (Total Dust)

Cellulose (Total)

Carbon Black

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Other limits recommended: The National Institute of Occupational Safety and Health (NIOSH) also has a

#### Recommended Exposure Limit (REL) of 0.05 mg/m<sup>3</sup> for respirable crystalline silica, based on a 10-hour time-weighted average. **Engineering Controls** Personal protection when handling products that may generate silica dust: (1) follow James Hardie ® instructions and best practices to reduce or limit the release of dust; (2) warn others in the area to avoid the dust; (3) when using mechanical saw or high-speed cutting tools, work outdoors and use dust collection equipment, and (4) if no other dust controls are available, wear a NIOSH-approved dust mask or respirator (e.g. N95 dust mask). During clean-up, use a well-maintained vacuum and filter appropriate for capturing fine (respirable) dust or use wet cleanup methods—never dry sweep. **Cutting Outdoors** 1. Position cutting station so that wind will blow dust away from user or others in working area and allow for ample dust dissipation 2. Use one of the following methods based on the required cutting rate and job-site conditions: **BEST** Score and snap using carbide-tipped scoring knife or utility knife • Fiber-cement shears (electric or pneumatic) **BETTER** Dust reducing circular saw equipped with Hardieblade <sup>™</sup> saw blade and HEPA vacuum extraction GOOD (for low to moderate cutting only) Dust reducing circular saw with Hardieblade TM saw blade **Cutting Indoors** Cut only using score and snap method or with fiber-cement shears (manual, electric or pneumatic) Position cutting station in well-ventilated area to allow for dust dissipation Sanding / Rebating / Drilling / If sanding, rebating, drilling or other machining is necessary, you Other Machining should always wear a NIOSH-approved dust mask or respirator (e.g. N-95) and warn others in the immediate area. During clean-up of dust and debris, NEVER dry sweep as it may Clean-Up excite silica dust particles into the user's breathing area. Instead, wet debris down with a fine mist to suppress dust during sweeping, or use a HEPA vacuum to collect particles. **Important Notes** 1. For maximum protection (lowest respirable dust production), James Hardie ® recommends always using "Best"-level cutting methods where feasible

2. NEVER use a power saw indoors

Melting Point: Not relevant

Conditions to Avoid:

Materials to Avoid:

Stability:

Section 10. Stability and Reactivity

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3. NEVER use a circular saw blade that does not carry the

Evaporation rate: Not applicable

Hydrofluoric acid will dissolve silica and can generate silicon tetrafluoride, a corrosive gas. Contact with strong oxidizing agents such as fluorine, boron trifluoride, chlorine trifluoride, manganese trifluoride or oxygen difluoride may cause fires and /or explosions. Furthermore, limestone is

Crystalline silica and limestone are stable under ordinary conditions

Excessive dust generation during storage and handling

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	Hardiebl	ade <sup>™</sup> saw blade trademark		
	4. NEVER d	ry sweep – use wet suppression methods or HEPA		
	vacuum			
	5. NEVER us cutting	se a grinder or continuous rim diamond blade for		
	6. ALWAYS	follow tool manufacturer's safety		
	recomm	endations		
Personal Protective Equipm	ent			
Respiratory – If resp	rators are selecte	ed, use and maintain in accordance with ANSI		
Standard (Z88.2) for	particulate respira	ators. Select respirators based on the level of		
exposure to crystalli	ne silica as measu	red by dust sampling. Use respirators that offer		
protection to the hig	hest concentratio	ns of crystalline silica if the actual concentrations		
	•	ry protection and monitoring program that		
•	, •	CFR1910.134) standards, which include provisions		
for a user training p	for a user training program, respirator repair and cleaning, respirator fit-testing and			
other requirements.	other requirements. Comply with all other applicable federal and state laws.			
• Eye – When cutting	• Eye – When cutting material, dust resistant safety goggles / glasses should be worn and			
used in compliance	used in compliance with ANSI Standard Z87.1 and applicable OSHA (e.g. 29CFR1910.133)			
standards.	standards.			
Skin – Loose comfor	• Skin – Loose comfortable clothing should be worn. Direct skin contact with dust and			
debris should be avo	debris should be avoided by wearing long sleeved shirts and long trousers, a cap or hat,			
and gloves. Work clothes should be washed regularly.				
Section 9. Physical and Chemical Properties				
Appearance and odor: Solid gray boards with varying dimensions according to product. Some product				
may have a surface coat of water-based acrylic paint or acrylic sealer				
Vapor Pressure: Not relevant		sh Point: Not relevant		
Specific Gravity: Not relevant	Au	toignition Temperature: Not relevant		
Flammability Limits: Not relevant Volatility: Not relevant				
Boiling Point: Not relevant Solubility in water: Not relevant				

# Section 11. Toxicological Information Routes of exposure: Fiber-cement is not toxic in its intact form. The following applies to dust that may be generated during cutting, rebating, drilling, routing, sawing, crushing or otherwise abrading fiber cement.

incompatible with acids and ammonium salts.

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Related symptoms:	Repeated and prolonged overexposures to dust containing crystalline silica
Related Symptoms.	can cause silicosis (scarring of the lung) and increases the risk of
	bronchitis, tuberculosis, lung cancer, renal disease and scleroderma (a
	disease affecting the connective tissue of the skin, joints, blood vessels and internal organs). Some studies suggest that cigarette smoking increases the
	risk of silicosis, bronchitis, and lung cancer in persons also exposed to
	crystalline silica. Acute silicosis is a rapidly progressive, incurable lung
	disease that is typically fatal. Symptoms include, but are not limited to: shortness of breath, cough, fever, weight loss and chest pain. Such
	exposure may cause pneumoconiosis and pulmonary fibrosis.
	The following relates to health effects of cellulose: Based on limited animal
	research, it is possible that repeated chronic inhalation exposure to
	cellulose fiber dust over time may lead to inflammation and scarring of the lung in humans. Precautions taken for crystalline silica dust will protect
	against cellulose.
	Medical conditions generally aggravated by exposure – Pulmonary function
	may be reduced by inhalation of respirable crystalline silica and / or
	cellulose. If lung scarring occurs, such scarring could aggravate other lung conditions such as asthma, emphysema, pneumonia or restrictive lung
	diseases. Lung scarring from crystalline silica may also increase risks to
	pulmonary tuberculosis.
	Smoking – some studies suggest that cigarette smoking increases the risk
	of occupational respiratory diseases, including silica-related respiratory
	diseases.
Acute and chronic effects:	Acute toxicity – not classified
	Skin corrosion / irritation – not classified
	Serious eye damage / irritation – not classified
	Respiratory or skin sensitization – not classified
	Germ cell mutagenicity – not classified     Greinogenity – may cause cancer if dust from product is inhaled.
	<ul> <li>Carcinogenity – may cause cancer if dust from product is inhaled</li> <li>Specific target organ toxicity (repeated exposure) – causes damage</li> </ul>
	to lungs and respiratory system through prolonged or repeated
	inhalation of dust from product
Carcinogenity:	California Proposition 65 Warning:
0 /	This product contains chemicals known to the State of California to
	cause cancer
	International Agency for Research on Cancer (IARC):
	Crystalline silica inhaled in the forms of quartz or cristobalite from
	accumpational courses is carcinagenic to humans
	occupational sources is carcinogenic to humans
	Carbon black is possibly carcinogenic to humans

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The Nation	nal Toxicology Program (NTP):		
NT	P has concluded that respirable crystalline silica is a known		
hu	man carcinogen		
LD50 (Silic	on dioxide):		
Ra	t oral >22,500 mg / kg		
M	ouse oral > 10,500 mg/kg		

#### Section 12. Ecological Information

There is a very limited amount of ecological data available on the effects of releases that may occur from this product being released into the environment. Clean up of the spilled product would not be expected to leave any hazardous material that could cause a significant adverse impact. There is a limited amount of ecological data available on crystalline silica, primarily because it is a naturally occurring mineral. An adequate representation of these data is beyond the scope of this document.

#### Section 13. Disposal Considerations

Section 14. Transport Information

312 (40CFR part 370 -

Hazardous Chemical Reporting: Community Right-To-Know):

There are no special requirements for storage and transport

Dispose of material as inert, non-metallic mineral in conformance with local, state and federal regulations. Crystalline silica and limestone is not a RCRA hazardous waste.

The content of the co			
UN No:	None allocated		
Dangerous goods class:	None allocated		
Hazchem code:	None allocated		
Poisons schedule:	None allocated		
Packing group:	Not applicable		
Label:	Not a DOT hazardous material. Local regulations may apply		
Section 15. Regulatory Informati	on		
DOT hazard classification:	None		
Placard requirement:	Not a DOT hazardous material. Local placarding regulations may		
	apply		
California Proposition 65:	Warning: Airborne particles of respirable size of crystalline silica are		
	known to the State of California to cause cancer.		
CERCLA hazardous substance	Listed substance: No		
(40CFR Part 302):	Unlisted substance: No		
	Reportable quantity (RQ): None		
	Characteristic(s): Not applicable		
	RCRA waste number: Not applicable		
SARA. Title III. Sections 302 /	Extremely hazardous substance: No		
303 (40CFR part 355 –			
Emergency Planning and			
Notification):			
SARA. Title III. Section 311 /	Acute: Yes		

Chronic: Yes Fire: No

Pressure: No Reactivity: No

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Date of Issue: 06/01/15

231 S. LaSalle Street, Suite 2000 Chicago, IL 60604

SARA. Title III. Section 313	Not a RCRA hazardous waste
(40CFR part 372 – Toxic	
Chemical Release Reporting:	
Community Right-To-Know	
TSCA Inventory List:	Yes
TSCA 8(d):	No
Section 16. Other Information	
Prepared by Jeff Fry	Issue Date: 06/01/15

Read label before use

#### FIBER CEMENT

Crystalline Silica (quartz) 10-30% Calcium Silicate (hydrate) 10-60% Cellulose fiber<10%]

#### DANGER

May cause cancer if dust from product is inhaled.

Causes damage to lungs and respiratory system through prolonged or repeated inhalation of dust from product.

Response Refer to the product Safety Data Sheet before

use. Do not handle until all safety precautions have been read and understood

Do not breathe dust from the product. Do not eat, drink or smoke when using this product. Wear personal protective equipment, as specified below

Wash hands and face thoroughly after handling. If exposed or concerned: Get medical advice. If shortness of breath or other health concerns develop after exposure to dust from the product, seek medical attention

Storage: Fiber cement is not a health hazard when handled or stored in its original, unaltered condition

Disposal: Dispose of product in accordance with local, state and national regulations. If there are no applicable, regulations, dispose of in a secure landfill, or in a way that will not expose others to

The hazard associated with fiber cement arises from the crystalline silica present in dust generated by activities such as cutting, rebating, drilling, routing, sa otherwise abrading fiber cement, and when cleaning up, disposing of or moving dust. When doing any of these activities in a manner that generates dust: (1) follow James Hardie instructions and best practices to reduce or limit the release of dust; (2) warn others in the area to avoid dust; (3) work outdoors and use vacuum dust collection when using mechanical saws or other high speed cutting tools; (3) work outdoors and use appropriate vacuum dust collection when using mechanical saws or other high speed cutting tools and (4) wear a dust mask or respirator that meets applicable national regulations, as specified below.

During clean-up, use a well maintained vacuum and filter appropriate for capturing respirable fine dust or use wet cleanup methods - never dry sweep

If using a dust mask or respirator, always use a NIOSH-approved dust mask or respirator (e.g., the N 95 dust mask).

WARNING: This product contains a chemical known to the State of California to cause cancer. For more information go to www.P65Warnings.ca.gov/product

James Hardie Building Products, Inc. 231 S. LaSalle St., Suite 2000 Chicago, IL 60604 USA 1-888 JHARDIE

www.jameshardje.com

www.ihsafesite.com

This form has been prepared to meet current Federal OSHA hazard communication regulations and is offered without any warranty or guarantee of any type. James Hardie Building Products cannot control the use of its products, and therefore specifically disclaims liability and responsibility arising from the use, misuse and alteration of its products.

The information contained on this MSDS was produced without independent scientific or medical studies analyzing the effects of silica upon human health. The information contained herein is based upon scientific and other data James Hardie Building Products believes is valid and reliable and provides the basis for this MSDS. The information contained herein relates only to specific materials listed in the document. It does not address the effects of silica when used in combination with other materials or substances, or when used in other processes. Because conditions of use are beyond James Hardie Building Products control, the company makes no representation, guarantee or warranty of any kind in this MSDS, either express or implied, including the implied warranties of merchantability or fitness of the product for use for a particular purpose, and assumes no liability related to the information contained above.

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231 S. LaSalle Street, Suite 2000 Chicago, IL 60604 Date of Issue: 06/01/15

James Hardie Building Products requires, as a condition of use of its products, that purchasers comply with all applicable federal, state, and local health and safety laws, regulations, orders, requirements, and strictly adhere to all instructions and warnings which accompany the product.

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Date of Issue: 06/01/15

#### SAFETY DATA SHEET

Section 1. Identification				
Product Identifier:	HZ10   Hardie Hardie	or Fiber-Cement (Low Density) — Includes all Generation of Fiber-Cement (Low Density) — Includes all Generation of Fiber-Cement (Low Density) — Includes all Generation of Fiber-Centric (Low Density) — Includes all Generation of Fiber-Cement (Low Density)	n® board, rdieTrim® XLD,	
Manufacturer Name, Address and Phone Number:	231 S. Chicag 1-800-	Hardie Building Products LaSalle Street, Suite 2000 30, IL 60604 -942-7343 (1-800-9HARDIE)		
Emergency Phone Number:	1-800	-942-7343 (1-800-9HARDIE)		
Recommended Use:	Exterio	or Fiber-Cement (Low Density) is used as external wall sories	cladding	
Restrictions on Use:	None	known		
Section 2. Hazards Identifi	cation			
GHS Classification:		ogenity, Category 1A : Organ Systemic Toxicity Repeated Exposure, Category	<i>,</i> 1	
GHS Label Element(s): Symbol				
Signal Word	DANG	DANGER		
Hazard Statement(s)	May cause cancer if dust from product is inhaled			
	Causes damage to lungs and respiratory system through prolonged or repeated inhalation of dust from product			
Precautionary Statement(s)	Obtain special instructions before use. Do not handle until all safety precautions have been read and understood. Do not breathe dust from product. Wash hands and face thoroughly after handling. Use personal protective equipment as required. If exposed or concerned: Get medical advice. If shortness of breath or other health concerns develop after exposure to dust from the product, seek medical attention. Dispose of product in accordance with local, state and national regulations. If there are no applicable regulations, dispose of in a secure landfill, or in a way that will not expose others to dust.			
Section 3. Composition / I	nformat			
CAS#		Chemical Ingredient	%	
14808-60-7		Crystalline Silica (Quartz)	15-30%	
65997-15-1	65997-15-1 Calcium Silicate (Hydrate) 35-65%			

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471-34-1	Calcium Carbonate	<30%		
N/A	Calcium Aluminum Silicate (Hydrate)	<20%		
9004-34-6	Cellulose <15%			
1333-86-4	Carbon Black	<1%		
Section 4. First Aid Measures				
Inhalation	lation Acute effects – Dust may cause irritation of the nose, throat an airways, resulting in coughing and sneezing. Certain susceptible			
	individuals may experience wheezing (spasms of the bronchial			
	airways) upon inhaling dust during cutting, rebating,	drilling, routing,		
	sawing, crushing or otherwise abrading fiber cement,	and when		
	cleaning up, disposing of or moving the dust.			
	Chronic effects – Repeated or prolonged over exposu	ires to		
	crystalline silica can cause silicosis (scarring of the lur	ng) and		
	increases the risk of bronchitis, tuberculosis, lung car	icer, renal		
	disease, and scleroderma (a disease affecting the con	nective tissue		
	of the skin, joints, blood vessels, and internal organs.	) Some studies		
	suggest that cigarette smoking increases the risk of si			
	bronchitis and lung cancer in persons also exposed to	crystalline		
	silica.			
	Acute silicosis – A sub-chronic disease associated with acute,			
	massive silica exposure, is a rapidly progressive, incurable lung			
	disease that is typically fatal. Symptoms include, but			
	to, shortness of breath, cough, fever, weight loss and	•		
	Such exposure may cause pneumoconiosis and pulmo			
	Required treatment – If inhalation of dust occurs, ren			
	air. If shortness of breath or wheezing develops, seek medical			
attention.				
Skin	Dust may cause irritation of the skin from friction but	cannot be		
	absorbed through intact skin.			
		_		
	If skin contact occurs, wash with mild soap and water. Contact			
	physician if irritation persists or later develops.			
Eyes	Dust may irritate the eyes from mechanical abrasion	causing		
	watering or redness.			
	16			
	If eye contact occurs, remove contact lenses (if applicable). Flush			
	with running water or saline for at least 15 minutes. Seek medical			
Ingestion	attention if redness persists or if visual changes occur			
Ingestion	Ingestion is unlikely under normal conditions of use,			
	the dust from the product may result in irritation or damage to the			
	mouth and gastrointestinal tract due to alkalinity of c	iust.		
	If in postion accure dilute by deighing large succession	functor Do		
	If ingestion occurs, dilute by drinking large amounts of	oi water. Do		

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	not induce vomiting. Seek medical attention. If unconscious, loosen tight clothing and lay the person on his/her left side. Give nothing by mouth to an individual who is not alert and conscious.
Section 5. Fire-Fighting Measures	
James Hardie® fiber-cement produ	cts are neither flammable nor explosive
Suitable extinguishing techniques:	Appropriate extinguishing techniques for surrounding fire should be used.
Fire-fighting equipment:	Fire fighting personnel should wear normal protective equipment and positive self-contained breathing apparatus.
Special hazards arising from the substance or mixture:	James Hardie <sup>®</sup> fiber-cement products are neither flammable nor explosive. Hazardous reactions will not occur under normal conditions. Fight fire with normal precautions from a reasonable distance.
Section 6. Accidental Release Mea	sures
Emergency procedures:	No special precautions are necessary in the event of an accidental release. The following precautions apply to spills or releases of dust generated during cutting, rebating, drilling, routing, sawing, crushing or otherwise abrading fiber cement.
Protective equipment:	Good housekeeping practices are necessary for cleaning up areas where spills or leaks have occurred. Take measures to either eliminate or minimize the creation of dust. Respirable dust and silica levels should be monitored regularly.
	Wherever possible, practices likely to generate dust should be controlled with engineering such as local exhaust ventilation, dust suppression through containment (e.g. wetting loose dust), enclosure, or covers.
	Use respiratory protection as described in Section 8.
Proper methods of containment and clean-up:	A fine water spray should be used to suppress dust when sweeping (dry sweeping should not be attempted). Vacuuming with an industrial vacuum cleaner outfitted with a high-efficiency particulate (HEPA) filter is preferred to sweeping. Dispose of product in accordance with local, state and national regulations. If there are no applicable regulations, dispose of in a secure landfill, or in a way that will not expose others to dust.
Section 7. Handling and Storage	
Precautions of safe handling and storage:	Fiber-cement boards in their intact state do not present a health hazard. The controls below apply to dust generated from the boards by cutting, rebating, drilling, routing, sawing, crushing or otherwise abrading fiber cement, and when cleaning up, disposing of or moving the dust.

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231 S. LaSalle Street, Suite 2000

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 $3.5 \text{ mg/m}^3$ 

	James Hardie® recom cement:	mended best practices	for handling fiber-
	crystalline silica limits identified in Section 8 silica dust depends or (e.g. cutting rate), met	It as low as reasonably are specified by OSHA of this MSDS. Exposure a variety of factors, incithod of handling (e.g. elems (e.g. weather condition measures used.	and MSHA and e to respirable (fine) cluding activity rate ectric shears),
	carried out in well ven	ractices likely to general tilated areas (e.g. outsion pring controls set out in s ca exposures.	de). The work
	beverages or smoking Maintain appropriate of	rive products. Do not sto g materials. Avoid spillin dust controls during han during handling as desc	g and creating dust. dling. Use appropriate
Incompatibilities:		dissolve silica and can g	
	tetrafluoride, a corros	sive gas. Contact with s	trong oxidizing agents
		n trifluoride, chlorine tr	
	trifluoride or oxygen o	difluoride may cause fir	es and /or explosions.
		ne is incompatible with	-
	salts.	•	
Section 8. Exposure Controls / Pers	onal Protection		
OSHA Permissible Exposure Standa		shall not exceed an 8-ho	our time weighted
average (TWA) limit as stated in 29			
particles per cubic feet (Mppcf) and/			
Governmental Industrial Hygienists		(TLV are that organizati	on's recommended
exposure limits based on an 8-hour		DEL Manael	DEL3
Constalling Ciling (Const.)	TLV mg/m <sup>3</sup>	PEL Mppsf	PEL mg/m <sup>3</sup>
Crystalline Silica (Quartz)	0.025 mg/m <sup>3</sup>	250	10 mg/m <sup>3</sup>
(Respirable)		%SiO + 5	%SiO + 2
Quartz (Total Dust)			30 mg/m <sup>3</sup>
	. 2		%SiO + 2
Calcium Carbonate (Total Dust)	10 mg/m <sup>3</sup>	_	15 mg/m <sup>3</sup>
(Respirable)			5 mg/m <sup>3</sup>
Calcium Silicate (Total Dust)		_	15 mg/m <sup>3</sup>
(Respirable)		—	5 mg/m <sup>3</sup>
Nuisance Dust (Not Otherwise			
Specified) (Total Dust)	10 mg/m³(inhalable)	50	15 mg/m <sup>3</sup>
(Respirable)	3 mg/m <sup>3</sup>	15	5 mg/m <sup>3</sup>
Cellulose (Total)			15 mg/m <sup>3</sup>
(Respirable)		_	5 mg/m <sup>3</sup>

 $3.5 \text{ mg/m}^3$ 

Carbon Black

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Date of Issue: 06/01/15

<u>Other limits recommended</u>: The National Institute of Occupational Safety and Health (NIOSH) also has a Recommended Exposure Limit (REL) of 0.05 mg/m<sup>3</sup> for respirable crystalline silica, based on a 10-hour time-weighted average.

Engineering Controls	veighted average.	
	Engineering Controls	

Personal protection when handling products that may generate silica dust: (1) follow James Hardie ® instructions and best practices to reduce or limit the release of dust; (2) warn others in the area to avoid the dust; (3) when using mechanical saw or high-speed cutting tools, work outdoors and use dust collection equipment, and (4) if no other dust controls are available, wear a NIOSH-approved dust mask or respirator (e.g. N95 dust mask).

During clean-up, use a well-maintained vacuum and filter appropriate for capturing fine (respirable) dust or use wet cleanup methods—never dry sweep.

(respirable) dust or use wet	cleanup methods—never dry sweep.	
Cutting Outdoors	<ol> <li>Position cutting station so that wind will blow dust away from user or others in working area and allow for ample dust dissipation</li> <li>Use one of the following methods based on the required cutting rate and job-site conditions:         BEST         <ul> <li>Score and snap using carbide-tipped scoring knife or utility knife</li> <li>Fiber-cement shears (electric or pneumatic)</li> </ul> </li> </ol>	
	■ Dust reducing circular saw equipped with     Hardieblade TM saw blade and HEPA vacuum     extraction  GOOD (for low to moderate cutting only)     ■ Dust reducing circular saw with Hardieblade TM saw blade	
Cutting Indoors	<ul> <li>Cut only using score and snap method or with fiber-cement shears (manual, electric or pneumatic)</li> <li>Position cutting station in well-ventilated area to allow for dust dissipation</li> </ul>	
Sanding / Rebating / Drilling / Other Machining	If sanding, rebating, drilling or other machining is necessary, you should always wear a NIOSH-approved dust mask or respirator (e.g. N-95) and warn others in the immediate area.	
Clean-Up	During clean-up of dust and debris, NEVER dry sweep as it may excite silica dust particles into the user's breathing area. Instead, wet debris down with a fine mist to suppress dust during sweeping, or use a HEPA vacuum to collect particles.	
Important Notes	<ol> <li>For maximum protection (lowest respirable dust production), James Hardie ® recommends always using "Best"-level cutting methods where feasible</li> <li>NEVER use a power saw indoors</li> </ol>	

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Porconal Protective Equipment	4. 5. 6.	NEVER use a circular saw blade that does not carry the Hardieblade <sup>™</sup> saw blade trademark NEVER dry sweep − use wet suppression methods or HEPA vacuum NEVER use a grinder or continuous rim diamond blade for cutting ALWAYS follow tool manufacturer's safety recommendations
-------------------------------	----------------	---

#### **Personal Protective Equipment**

- Respiratory If respirators are selected, use and maintain in accordance with ANSI Standard (Z88.2) for particulate respirators. Select respirators based on the level of exposure to crystalline silica as measured by dust sampling. Use respirators that offer protection to the highest concentrations of crystalline silica if the actual concentrations are unknown. Put in place a respiratory protection and monitoring program that complies with MSHA or OSHA (e.g. 29CFR1910.134) standards, which include provisions for a user training program, respirator repair and cleaning, respirator fit-testing and other requirements. Comply with all other applicable federal and state laws.
- Eye When cutting material, dust resistant safety goggles / glasses should be worn and used in compliance with ANSI Standard Z87.1 and applicable OSHA (e.g. 29CFR1910.133) standards.
- **Skin** Loose comfortable clothing should be worn. Direct skin contact with dust and debris should be avoided by wearing long sleeved shirts and long trousers, a cap or hat, and gloves. Work clothes should be washed regularly.

Section 9. Physical and Chemical Properties		
Appearance and odor: Solid gray boards with varying dimensions according to product. Some product		
may have a surface coat of v	vater-based acrylic pai	int or acrylic sealer
Vapor Pressure: Not relevan	nt	Flash Point: Not relevant
Specific Gravity: Not relevan	nt	Autoignition Temperature: Not relevant
Flammability Limits: Not rel	evant	Volatility: Not relevant
Boiling Point: Not relevant		Solubility in water: Not relevant
Melting Point: Not relevant	Point: Not relevant Evaporation rate: Not applicable	
Section 10. Stability and Reactivity		
Stability:	Crystalline silica and limestone are stable under ordinary conditions	
Conditions to Avoid:	Excessive dust generation during storage and handling	
Materials to Avoid:	Hydrofluoric acid will dissolve silica and can generate silicon tetrafluoride,	
	a corrosive gas. Con	tact with strong oxidizing agents such as fluorine,
	boron trifluoride, chlorine trifluoride, manganese trifluoride or oxygen	
	difluoride may cause fires and /or explosions. Furthermore, limestone is	
	incompatible with acids and ammonium salts.	
Section 11. Toxicological Information		
Routes of exposure:	Fiber-cement is not toxic in its intact form. The following applies to dust	
	that may be generated during cutting, rebating, drilling, routing, sawing,	
	crushing or otherwise abrading fiber cement.	

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231 S. LaSalle Street, Suite 2000

Related symptoms:	Repeated and prolonged overexposures to dust containing crystalline silica can cause silicosis (scarring of the lung) and increases the risk of bronchitis, tuberculosis, lung cancer, renal disease and scleroderma (a disease affecting the connective tissue of the skin, joints, blood vessels and internal organs). Some studies suggest that cigarette smoking increases the risk of silicosis, bronchitis, and lung cancer in persons also exposed to crystalline silica. Acute silicosis is a rapidly progressive, incurable lung disease that is typically fatal. Symptoms include, but are not limited to: shortness of breath, cough, fever, weight loss and chest pain. Such exposure may cause pneumoconiosis and pulmonary fibrosis.
	The following relates to health effects of cellulose: Based on limited animal research, it is possible that repeated chronic inhalation exposure to cellulose fiber dust over time may lead to inflammation and scarring of the lung in humans. Precautions taken for crystalline silica dust will protect against cellulose.
	Medical conditions generally aggravated by exposure – Pulmonary function may be reduced by inhalation of respirable crystalline silica and / or cellulose. If lung scarring occurs, such scarring could aggravate other lung conditions such as asthma, emphysema, pneumonia or restrictive lung diseases. Lung scarring from crystalline silica may also increase risks to pulmonary tuberculosis.
	Smoking – some studies suggest that cigarette smoking increases the risk of occupational respiratory diseases, including silica-related respiratory diseases.
Acute and chronic effects:	Acute toxicity – not classified
	Skin corrosion / irritation – not classified
	<ul> <li>Serious eye damage / irritation – not classified</li> </ul>
	Respiratory or skin sensitization – not classified
	Germ cell mutagenicity – not classified
	Carcinogenity – may cause cancer if dust from product is inhaled
	<ul> <li>Specific target organ toxicity (repeated exposure) – causes damage</li> </ul>
	to lungs and respiratory system through prolonged or repeated
	inhalation of dust from product
Carcinogenity:	California Proposition 65 Warning:
	This product contains chemicals known to the State of California to
	cause cancer
	International Agency for Research on Cancer (IARC):
	Crystalline silica inhaled in the forms of quartz or cristobalite from
	occupational sources is carcinogenic to humans
	Carbon black is possibly carcinogenic to humans

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The National Toxicology Program (NTP):  NTP has concluded that respirable crystalline silica is a known
human carcinogen
LD50 (Silicon dioxide):
Rat oral >22,500 mg / kg
Mouse oral > 10,500 mg/kg

#### Section 12. Ecological Information

There is a very limited amount of ecological data available on the effects of releases that may occur from this product being released into the environment. Clean up of the spilled product would not be expected to leave any hazardous material that could cause a significant adverse impact. There is a limited amount of ecological data available on crystalline silica, primarily because it is a naturally occurring mineral. An adequate representation of these data is beyond the scope of this document.

#### Section 13. Disposal Considerations

Section 14. Transport Information

UN No:

There are no special requirements for storage and transport

None allocated

Dispose of material as inert, non-metallic mineral in conformance with local, state and federal regulations. Crystalline silica and limestone is not a RCRA hazardous waste.

ON NO.	None anotated
Dangerous goods class:	None allocated
Hazchem code:	None allocated
Poisons schedule:	None allocated
Packing group:	Not applicable
Label:	Not a DOT hazardous material. Local regulations may apply
Section 15. Regulatory Informati	on
DOT hazard classification:	None
Placard requirement:	Not a DOT hazardous material. Local placarding regulations may
	apply
California Proposition 65:	Warning: Airborne particles of respirable size of crystalline silica are
	known to the State of California to cause cancer.
CERCLA hazardous substance	Listed substance: No
(40CFR Part 302):	Unlisted substance: No
	Reportable quantity (RQ): None
	Characteristic(s): Not applicable
	RCRA waste number: Not applicable
SARA. Title III. Sections 302 /	Extremely hazardous substance: No
303 (40CFR part 355 –	
Emergency Planning and	
Notification):	
SARA. Title III. Section 311 /	Acute: Yes
312 (40CFR part 370 –	Chronic: Yes
Hazardous Chemical Reporting:	Fire: No
Community Right-To-Know):	Pressure: No
	Reactivity: No

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SARA. Title III. Section 313	Not a RCRA hazardous waste
(40CFR part 372 – Toxic	
Chemical Release Reporting:	
Community Right-To-Know	
TSCA Inventory List:	Yes
TSCA 8(d):	No
Section 16. Other Information	
Prepared by Jeff Fry	Issue Date: 06/01/15

Read label before use

#### FIBER CEMENT

Crystalline Silica (quartz) 10-30% Calcium Silicate (hydrate) 10-60% Cellulose fiber<10%]

#### DANGER

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Causes damage to lungs and respiratory system through prolonged or repeated inhalation of dust from product.

Response Refer to the product Safety Data Sheet before

use. Do not handle until all safety precautions have been read and understood

Do not breathe dust from the product. Do not eat, drink or smoke when using this product. Wear personal protective equipment, as specified below

Wash hands and face thoroughly after handling. If exposed or concerned: Get medical advice. If shortness of breath or other health concerns develop after exposure to dust from the product, seek medical attention

Storage: Fiber cement is not a health hazard when handled or stored in its original, unaltered condition

Disposal: Dispose of product in accordance with local, state and national regulations. If there are no applicable, regulations, dispose of in a secure landfill, or in a way that will not expose others to

The hazard associated with fiber cement arises from the crystalline silica present in dust generated by activities such as cutting, rebating, drilling, routing, sa otherwise abrading fiber cement, and when cleaning up, disposing of or moving dust. When doing any of these activities in a manner that generates dust: (1) follow James Hardie instructions and best practices to reduce or limit the release of dust; (2) warn others in the area to avoid dust; (3) work outdoors and use vacuum dust collection when using mechanical saws or other high speed cutting tools; (3) work outdoors and use appropriate vacuum dust collection when using mechanical saws or other high speed cutting tools and (4) wear a dust mask or respirator that meets applicable national regulations, as specified below.

During clean-up, use a well maintained vacuum and filter appropriate for capturing respirable fine dust or use wet cleanup methods - never dry sweep

If using a dust mask or respirator, always use a NIOSH-approved dust mask or respirator (e.g., the N 95 dust mask).

WARNING: This product contains a chemical known to the State of California to cause cancer. For more information go to www.P65Warnings.ca.gov/product

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James Hardie Building Products requires, as a condition of use of its products, that purchasers comply with all applicable federal, state, and local health and safety laws, regulations, orders, requirements, and strictly adhere to all instructions and warnings which accompany the product.

#### James Hardie

Menu

• Products

#### **External Cladding**



#### Weatherboards



Scyon<sup>TM</sup> Linea<sup>TM</sup> Weatherboard



#### **Internal Lining**



#### Pre-finished panels



#### **Eaves and Soffits**



#### **Building Facade**



#### **Decking**



#### **Structural Flooring**



#### **Commercial Flooring**



#### **Underlays**



#### Trim



#### **Building Wrap**

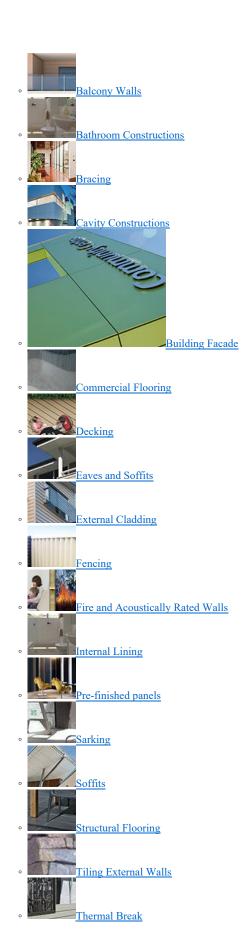


#### **Thermal Break**



#### **Fencing**





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• Systems

#### Class 1 & 10a



HardieSmart Blade Wall System

HardieSmart Boundary Wall System



HardieSmart Zerolot Wall System

#### Class 9C



HardieSmart<sup>TM</sup> AgedCare wall system

- Technical
- Projects
- Where to buy
- <u>Home</u> Fibre Cement

#### **Fibre Cement**

Fibre Reinforced Cement (FRC), or simply fibre cement, is a popular building material developed by James Hardie in the early 1980s, when pioneering the use of alternative reinforcing materials to create asbestos-free cement-based building products.



#### What is Fibre Cement made of?

Fibre Reinforced Cement products are a mixture of:

- Cellulose fibre, from plantation-grown Radiata Pine trees
- Portland Cement
- Sand
- Water

Small amounts of other chemical additives are used to help the process, or provide products with particular characteristics.



Used and trusted by builders Australia-wide and known for their legendary durability.

#### Why choose Fibre Reinforced Cement?

James Hardie® Fibre Reinforced Cement building products will not burn, are resistant to permanent water and termite damage, and, when installed as directed, are resistant to rotting and warping to the extent set out in James Hardie's published material current at the time of installation.

The products are easy to work with and low maintenance, making them the ideal choice for professional builders, designers and architects, DIY enthusiasts and homeowners.

#### 5 Advantages of James Hardie® Fibre Cement Building Products

#### 1. Stylish and Versatile

Easily design a house to suit varying ground levels on a build site and have greater flexibility in terms of mixing and matching a diverse range of exterior styles without changing the underlying method of construction.



#### 2. Durable and Low Maintenance

James Hardie® fibre reinforced cement products are impact resistant and weatherproof. They don't crack, swell or warp like wood so they can hold dark colours and for longer. In fact some paints carry a 15 year warranty when used on certain James Hardie® building products.



#### 3. Thermal Efficiency

Using lightweight, cement composite building materials can deliver significant benefits on warm days because of the materials' inherent ability to cool rapidly at night. This can give relief to sleeping areas in the night.



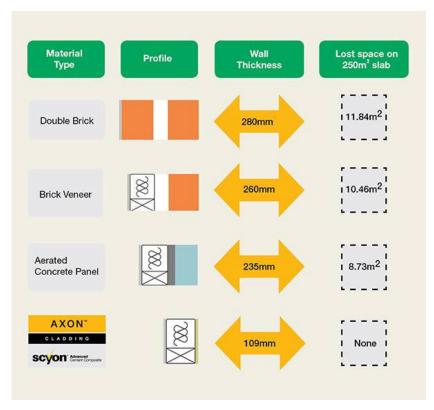
#### 4. Increased Speed of Construction

Using Scyon<sup>TM</sup> and James Hardie® products makes the building process simpler and faster by reducing the need for wet trades on site. You can achieve a greater installation rate per day with most products, getting you to lock up faster and in the home sooner. A great benefit for both builders and homeowners!!



#### 5. Space Maximisation

You can generate greater internal floor area and living space within a home because the walls can be thinner than traditional construction methods. Composite materials fix direct-to-frame reducing wasted space, unlike alternative construction methods.

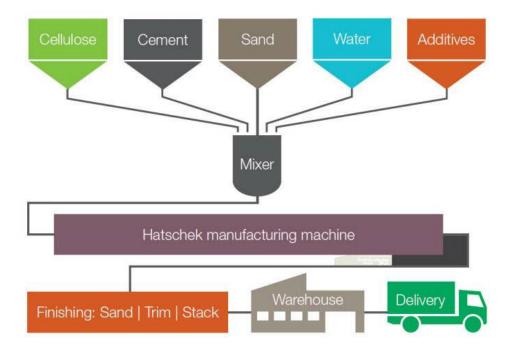


#### **How is Fibre Cement made?**

The fibre cement manufacturing process produces a durable, highly workable and aesthetically pleasing product by a process that substantially reduces the curing time compared to air-cured concrete products. This means your build moves along faster, with less hold ups and complications.

You can always rely on the quality of a James Hardie® building product as all our Australian manufactured fibre cement products meet ISO 9000.1 quality assurance standards. This also ensures James Hardie operates with:

- · Increased quality awareness
- Improved and earlier awareness of potential problems
- Improved customer service
- Improved management of quality
- · Improved product and service quality



#### What Fibre Cement products do James Hardie make?

James Hardie manufactures the largest, most versatile and attractive range of planks, pipes, columns and building boards (otherwise known as sheets). They are all used extensively in the construction of new homes, in renovations and restorations and in commercial buildings for (link to relevant applications pages):

- External cladding
- Internal lining
- Internal and external flooring
- Wet Area Lining Bathrooms, laundries, etc.
- Eaves, Verandas & Carports
- Fire and acoustic walls
- Bracing
- Fencing
- <u>Decorative</u> elements

The products are diverse, coming in numerous profiles and finishes for a range of interior and exterior building applications that suit most architectural styles.









#### James Hardie

- Resistant to fire
- Resistant to impact
- Resistant to moisture damage
- Resistant to rotting
- Resistant to termites
- James Hardie Durability

#### About

- About Us
- Company History
- Our People
- Fibre Cement
- Best Practice Look Books

#### Quicklinks

- Scyon Walls & Floors
- ACCEL<sup>TM</sup>
- Annual Report
- VideosWhere to buy

#### Resources

- Image Gallery
- Case Studies
- Installation Guides
- Safety Data Sheet (SDS)

- <u>Distributors</u>
- Builders
- Asbestos Fact Sheet
- The Smarter Small Home

#### Support

- Contact Us
- Environmental Protection Policy
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YOU ARE HERE: HOME / HOMESHOW VIDEO / HARDIE SECRETS REVEALED: WHAT GIVES COLORPLUS SIDING ITS PLUS

## Hardie secrets revealed: what gives ColorPlus siding its plus



How does a pile of sand become Hardie ColorPlus siding? Come along on this behind-the-scenes factory tour. Learn the secret of how Hardie creates its longest-lasting siding product. The process is just one part of the story. See why no on-site paint project can compare with how ColorPlus is painted.

### What makes Hardie ColorPlus siding so unique

"ColorPlus is a game changer," says Pat McCollim from HES. "Customers are excited about it."

Excited about siding? That only seems over the top until you learn how its made and the advantages it gives your home.

"All Hardie's siding starts the same," says Mark Chamberland from James Hardie. "We start with silica sand that's then ground into a fine powder. We then mix in wood pulp and pour it in cement, which is then mixed together to form a fiber-cement slurry. We then take the product and press it into sheets, and then we emboss a pattern on top of it, which gives us your wood finish."

## ColorPlus siding takes an extra step

"We apply multiple coats of paint to the product in our factory setting," adds Chamberland. "This allows us to provide a 15 year paint and labor warranty on the product, ensuring that your home will look good for 15 years plus."

Factory application of the paint also eliminates the need for field apply paint and also lowers the maintenance on your home.

"When I'm in the home talking with homeowners, the thing that I find that attracts them to ColorPlus technology is the warranty that Hardie gives with it," says McCullim. "The factory applied paint job to the fiber and cement, the combination of those two things really gets them excited about ColorPlus."

The biggest advantage of using ColorPlus siding is it's made in the factory under controlled conditions. Not only the siding, but the paint job, as well. That allows Hardie to give you the strongest warranties in the business. And, of course, it looks great and holds up well to our Texas environment.

#### **Related Posts**

Do hidden costs of wood siding make Hardie siding a better choice for you?

Siding showdown: Hardie compared to your other siding choices

Hardie Artisan Siding: is it right for your home?

Another face of Hardie siding

Think you have siding worries? Watch ColorPlus siding refresh these homes

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### IN THE UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF TENNESSEE AT NASHVILLE

LOUISIANA-PACIFIC CORPORATION,	
Plaintiff,	
<b>v.</b>	CIVIL ACTION NO. 3:18-cv-00447
JAMES HARDIE BUILDING PRODUCTS, ) INC.,	JUDGE MCCALLA
	MAGISTRATE JUDGE HOLMES
Defendant/Counter-Plaintiff/ Third-Party Plaintiff.	
<b>v.</b>	JURY DEMAND
THE KRUSE BROTHERS, INC.,	
Third-Party Defendant.	

# PLAINTIFF LOUISIANA-PACIFIC CORPORATION'S FIRST AMENDED ANSWER TO DEFENDANT JAMES HARDIE BUILDING PRODUTS, INC.'S COUNTERCLAIMS AND THIRD PARTY COMPLAINT

Plaintiff/Counter-Defendant Louisiana-Pacific Corporation ("LP") submits its First Amended Answer in response to the allegations and claims contained in Defendant/Counter-Plaintiff James Hardie Building Products, Inc.'s ("Hardie" or "Counter-Plaintiff") Answer to Complaint and Counterclaims against Louisiana-Pacific Corporation and Third Party Complaint against The Kruse Brothers, Inc. ("Kruse") (the "Counterclaims") (Dkt. 28) and states as follows:

## RESPONSES TO SPECIFIC ALLEGATIONS CONTAINED IN THE COMPLAINT

1. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 1 of the Counterclaims of the Counterclaims and, therefore, denies the allegations.

- 2. LP admits the allegations contained in paragraph 2 of the Counterclaims.
- 3. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 3 of the Counterclaims of the Counterclaims and, therefore, denies the allegations.
- 4. LP does not dispute that Counter-Plaintiff purports to assert claims against it and/or Kruse for unfair competition and false advertising in violation of 15 U.S.C. § 1125; violations of the Tennessee Consumer Protection Act, Tenn. Code Ann. § 47-18-101 *et seq.*; unfair competition and tortious interference with existing and prospective business relationships under Tennessee common law; and for declaratory judgment under the Federal Declaratory Judgment Act, 28 U.S.C. § 2201 *et seq.*. LP denies that Counter-Plaintiff is entitled to any relief whatsoever. LP denies the remainder of the allegations contained in paragraph 4 of the Counterclaims.
- 5. LP does not dispute that this Court has subject matter jurisdiction over Counter-Plaintiff's counterclaims. The remainder of the allegations contained in paragraph 5 are directed at a party other than LP and, thus, require no response. LP denies that Counter-Plaintiff is entitled to any relief whatsoever. LP denies the remainder of the allegations contained in paragraph 5 of the Counterclaims.
- 6. LP does not dispute that this Court has subject matter jurisdiction over Counter-Plaintiff's counterclaims. The remainder of the allegations contained in paragraph 6 are directed to a party other than LP and, thus, require no response. LP denies that Counter-Plaintiff is entitled to any relief whatsoever. LP denies the remainder of the allegations contained in paragraph 6 of the Counterclaims.
- 7. LP does not dispute that this Court has subject matter jurisdiction over Counter-Plaintiff's counterclaims. The remainder of the allegations contained in paragraph 7 are directed to a party other than LP and, thus, require no response. LP denies that Counter-Plaintiff is entitled

to any relief whatsoever. LP denies the remainder of the allegations contained in paragraph 7 of the Counterclaims.

- 8. LP does not dispute that this Court has personal jurisdiction over LP. LP denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 9. LP admits that it maintains its principal place of business in this District. LP admits that it has a business relationship and entered into an agreement with Kruse. To the extent any remaining allegations in paragraph 9 of the Counterclaims are directed at LP, LP denies the allegations. To the extent any remaining allegations in paragraph 9 of the Counterclaims are directed at Kruse, no response is required from LP. Nonetheless, LP denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 10. LP does not dispute that this Court has personal jurisdiction over LP. LP admits that it maintains its principal place of business in this District. LP admits that it has transacted business in Tennessee and entered into contracts for services to be rendered or materials to be furnished in Tennessee. To the extent any remaining allegations in paragraph 10 of the Counterclaims are directed at LP, LP denies the allegations. To the extent any remaining allegations in paragraph 10 of the Counterclaims are directed at Kruse, no response is required from LP. Nonetheless, LP denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 11. LP does not dispute that venue is proper in this district. Nonetheless, LP denies that Counter-Plaintiff is entitled to any relief whatsoever.
  - 12. LP denies the allegations contained in paragraph 12 of the Counterclaims.
- 13. LP admits that Counter-Plaintiff manufactures, advertises, and sells fiber cement siding and backerboard in the United States. LP lacks sufficient knowledge or information to form a belief as to the truth of the remainder of the allegations contained in paragraph 13 of the Counterclaims of the Counterclaims and, therefore, denies the allegations.

- 14. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 14 of the Counterclaims of the Counterclaims and, therefore, denies the allegations.
- 15. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 15 of the Counterclaims of the Counterclaims and, therefore, denies the allegations.
- 16. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 16 of the Counterclaims of the Counterclaims and, therefore, denies the allegations.
- 17. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 17 of the Counterclaims and, therefore, denies the allegations.
- 18. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 18 of the Counterclaims and, therefore, denies the allegations.
- 19. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 19 of the Counterclaims and, therefore, denies the allegations.
- 20. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 20 of the Counterclaims and, therefore, denies the allegations.
- 21. LP objects to the allegations contained in paragraph 21 of the Counterclaims as ambiguous due to inclusion of the phrase "relevant consumer," and on that basis, denies the allegations. LP also lacks sufficient knowledge or information to form a belief as to the truth of the remainder of the allegations contained in paragraph 21 of the Counterclaims and, therefore, denies the allegations.
  - 22. LP denies the allegations contained in paragraph 22 of the Counterclaims.

- 23. In response to the allegations contained in paragraph 23 of the Counterclaims, LP denies that Counter-Plaintiff's Fiber Cement Products are high performance, cost effective, or durable and/or offer a "lifetime value." LP lacks sufficient knowledge or information as to the remainder of the allegations contained in paragraph 23 of the Counterclaims and, therefore, denies the allegations.
- 24. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 24 of the Counterclaims and, therefore, denies the allegations.
- 25. LP lacks sufficient knowledge or information to form a belief as to the truth of the allegations contained in paragraph 25 of the Counterclaims and, therefore, denies the allegations.
  - 26. LP admits the allegations contained in paragraph 26 of the Counterclaims.
  - 27. LP admits the allegations contained in paragraph 27 of the Counterclaims.
  - 28. LP admits the allegations contained in paragraph 28 of the Counterclaims.
- 29. LP denies that it markets its SmartSide Products as alternatives to "James Hardie's Fiber Cement Products." LP admits that Counter-Plaintiff markets LP's SmartSide Products and James Hardie's Fiber Cement Products as alternatives. LP lacks sufficient information or belief as to the truth of remainder of the allegations contained in paragraph 29 of the Counterclaims and, therefore, denies the allegations.
  - 30. LP admits the allegations contained in paragraph 30 of the Counterclaims.
- 31. The inclusion in paragraph 31 of the Counterclaims of the phrase "expertise of information and advertisements" renders the allegations therein ambiguous, and on that basis, LP denies the allegations contained in paragraph 31 of the Counterclaims. LP also lacks knowledge and information sufficient to form a belief as to the truth of the allegations contained in paragraph 31 of the Counterclaims and, therefore, LP denies the allegations contained in paragraph 31 of the Counterclaims.

- 32. In response to the allegations contained in paragraph 32 of the Counterclaims, LP admits that it owns and operates the websites located at the domain names www.lpcorp.com, www.switchtolpsmartside.com, www.lpsmartside.com, and www.upsidetosmartside.com. LP refers to those websites for complete and accurate statements of their contents and denies any inconsistent allegations.
- 33. In response to the allegations contained in paragraph 33 of the Counterclaims, LP admits that it advertises and promotes its products on websites, through trade publications and training programs throughout the United States. LP denies the remainder of the allegations of paragraph 33 of the Counterclaims.
- 34. LP lacks knowledge and information sufficient to form a belief as to the truth of the allegations contained in paragraph 34 of the Counterclaims and, therefore, LP denies the allegations contained in paragraph 34 of the Counterclaims.
- 35. In response to the allegations contained in paragraph 35 of the Counterclaims, LP admits that it provides training seminars in the United States, including in Nashville, Tennessee. LP lacks sufficient knowledge or information to form a belief as to whether "[a] true and correct copy of screen shots and photographs form Steven Kruse's Facebook page are attached hereto as **Exhibit 2** and select photographs are depicted below" of the Counterclaims and, therefore, denies the allegation. LP denies the remainder of the allegations contained in paragraph 35 of the Counterclaims.
  - 36. LP denies the allegations contained in paragraph 36 of the Counterclaims.
  - 37. LP denies the allegations contained in paragraph 37 of the Counterclaims.
  - 38. LP denies the allegations contained in paragraph 38 of the Counterclaims.
  - 39. LP denies the allegations contained in paragraph 39 of the Counterclaims.
  - 40. LP denies the allegations contained in paragraph 40 of the Counterclaims.

- 41. LP denies the allegations contained in paragraph 41 of the Counterclaims.
- 42. LP denies the allegations contained in paragraph 42 of the Counterclaims.
- 43. LP denies the allegations contained in paragraph 43 of the Counterclaims.
- 44. In response to the allegations contained in paragraph 44 of the Counterclaims, LP denies that it has made false and misleading advertising and promotional statements in communications to consumers and potential consumers of Fiber Cement Products and SmartSide Products. The documents cited in the allegations speak for themselves and LP denies any inconsistent allegations. LP lacks sufficient knowledge or information to form a belief as to purported oral statements made at purported in-person trainings conducted by Kruse of the Counterclaims and, therefore, denies the allegations. LP denies the remainder of the allegations contained in paragraph 44 of the Counterclaims.
  - 45. LP denies the allegations contained in paragraph 45 of the Counterclaims.
- 46. In response to the allegations contained in paragraph 46 of the Counterclaims, LP denies that it has made false and misleading statements in advertising and promoting the SmartSide Products on its websites. The websites and articles identified in paragraph 46 speak for themselves and LP denies any inconsistent allegations. LP denies the remainder of the allegations contained in paragraph 46 of the Counterclaims.
  - 47. LP denies the allegations contained in paragraph 47 of the Counterclaims.
- 48. In response to the allegations contained in paragraph 48 of the Counterclaims, LP denies that it has made false and misleading statements in connection with advertising and promoting LP's SmartSide Products in videos posted on its YouTube Channel. LP refers to the videos identified in paragraph 48 of the Counterclaims for complete and accurate statements of their contents and denies any inconsistent allegations. LP denies the remainder of the allegations contained in paragraph 48 of the Counterclaims.

- 49. LP denies the allegations contained in paragraph 49 of the Counterclaims.
- 50. In response to the allegations contained in paragraph 50 of the Counterclaims, LP denies that it has made false and misleading statements in connection with advertising and promoting the SmartSide Products in advertising and promotional material. LP refers to the material identified in paragraph 50 for complete and accurate statements of their contents and denies any inconsistent allegations. LP denies the remainder of the allegations contained in paragraph 50 of the Counterclaims.
  - 51. LP denies the allegations contained in paragraph 51 of the Counterclaims.
- 52. The allegations contained in paragraph 52 of the Counterclaims are directed at a party other than LP and, thus, require no response. Nonetheless, LP denies the allegations contained in paragraph 52 of the Counterclaims.
- 53. The allegations contained in paragraph 52 of the Counterclaims are directed at a party other than LP and, thus, require no response.
- 54. The allegations contained in paragraph 54 of the Counterclaims are directed at a party other than LP and, thus, require no response. Nonetheless, LP denies the allegations contained in paragraph 54 of the Counterclaims.
- 55. The allegations contained in paragraph 55 of the Counterclaims are directed at a party other than LP and, thus, require no response. Nonetheless, LP denies that Kruse is an agent of LP or acts or purports to act on behalf of LP. LP denies the remainder of the allegations contained in paragraph 55 of the Counterclaims.
  - 56. LP denies the allegations contained in paragraph 56 of the Counterclaims.
  - 57. LP denies the allegations contained in paragraph 57 of the Counterclaims.
  - 58. LP denies the allegations contained in paragraph 58 of the Counterclaims.
  - 59. LP admits the allegations contained in paragraph 59 of the Counterclaims.

- 60. In response to the allegations contained in paragraph 60 of the Counterclaims, LP admits that Counter-Plaintiff has denied LP's claims in its Complaint.
  - 61. LP denies the allegations contained in paragraph 61 of the Counterclaims.
  - 62. LP denies the allegations contained in paragraph 62 of the Counterclaims.
- 63. In response to the allegations contained in paragraph 63 of the Counterclaims, LP admits that Collins and Kaycan are manufacturers of engineered hardwood siding products. LP denies the remainder of the allegations contained in paragraph 63 of the Counterclaims.
  - 64. LP denies the allegations contained in paragraph 64 of the Counterclaims.
- 65. In response to the allegations contained in paragraph 65 of the Counterclaims, LP refers to its Complaint for a complete and accurate statement of its contents and denies any inconsistent allegation(s).
  - 66. LP denies the allegations contained in paragraph 64 of the Counterclaims.
- 67. In response to the allegations contained in paragraph 67 of the Counterclaims, LP refers to its Complaint for a complete and accurate statement of its contents and denies any inconsistent allegation(s).
  - 68. LP denies the allegations contained in paragraph 68 of the Counterclaims.
- 69. In response to the allegations contained in paragraph 69 of the Counterclaims, LP refers to its Complaint for a complete and accurate statement of its contents and denies any inconsistent allegation(s).
  - 70. LP denies the allegations contained in paragraph 70 of the Counterclaims.
- 71. In response to the allegations contained in paragraph 71 of the Counterclaims, LP refers to the Complaint for a complete and accurate statement of its contents and denies any inconsistent allegation(s).
  - 72. LP denies the allegations contained in paragraph 72 of the Counterclaims.

- 73. In response to the allegations contained in paragraph 73 of the Counterclaims, LP refers to the Complaint for a complete and accurate statement of its contents and denies any inconsistent allegation.
  - 74. LP denies the allegations contained in paragraph 74 of the Counterclaims.
  - 75. LP denies the allegations contained in paragraph 75 of the Counterclaims.
- 76. In response to the allegations contained in paragraph 76 of the Counterclaims, LP hereby incorporates by reference each of the preceding responses as if incorporated herein in full.
  - 77. LP admits the allegations contained in paragraph 77 of the Counterclaims.
- 78. In response to the allegations contained in paragraph 78 of the Counterclaims, LP denies that it wrongfully alleges false advertising, unfair competition, tortious interference, and violation of the Tennessee Consumer Protection Act. LP admits that a declaration by the Court in its favor is necessary and proper. LP denies the remainder of the allegations contained in paragraph 78 of the Counterclaims.
- 79. The allegations contained in paragraph 79 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 79 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 80. The allegations contained in paragraph 80 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 80 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 81. The allegations contained in paragraph 81 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained

in paragraph 81 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.

- 82. The allegations contained in paragraph 82 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 82 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 83. The allegations contained in paragraph 83 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 83 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 84. The allegations contained in paragraph 84 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 84 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 85. The allegations contained in paragraph 85 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 85 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 86. The allegations contained in paragraph 86 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 86 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 87. The allegations contained in paragraph 87 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained

in paragraph 87 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.

- 88. The allegations contained in paragraph 88 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 88 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 89. The allegations contained in paragraph 89 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 89 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 90. The allegations contained in paragraph 90 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 90 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 91. The allegations contained in paragraph 91 of the Counterclaims are merely requests for relief and, thus, require no response from LP. Nonetheless, LP denies the allegations contained in paragraph 91 of the Counterclaims and denies that Counter-Plaintiff is entitled to any relief whatsoever.
  - 92. LP denies the allegations contained in paragraph 92 of the Counterclaims.
- 93. In response to the allegations contained in paragraph 93 of the Counterclaims, LP hereby incorporates by reference each of the preceding responses as if incorporated herein in full.
  - 94. LP denies the allegations contained in paragraph 94 of the Counterclaims.
  - 95. LP denies the allegations contained in paragraph 95 of the Counterclaims.
  - 96. LP admits the allegations contained in paragraph 96 of the Counterclaims.

- 97. To the extent that the allegations contained in paragraph 97 of the Counterclaims are directed at LP, LP admits the allegations. To the extent that the allegations contained in paragraph 97 of the Counterclaims are directed at a party other than LP, they require no response from LP.
  - 98. LP denies the allegations contained in paragraph 98 of the Counterclaims.
  - 99. LP denies the allegations contained in paragraph 99 of the Counterclaims.
- 100. The inclusion in paragraph 100 of the Counterclaims of the phrase "expertise of information and advertisements" renders the allegations therein ambiguous, and on that basis, LP denies the allegations. Subject to the General Objections and the foregoing objection, LP admits the allegations contained in paragraph 100 of the Counterclaims.
  - 101. LP denies the allegations contained in paragraph 101 of the Counterclaims.
  - 102. LP denies the allegations contained in paragraph 102 of the Counterclaims.
- 103. The inclusion in paragraph 103 of the Counterclaims of the phrase "expertise of information and advertisements" renders the allegations therein ambiguous, and on that basis, LP denies the allegations. Subject to the General Objections and the foregoing objection, LP admits the allegations contained in paragraph 100 of the Counterclaims.
  - 104. LP denies the allegations contained in paragraph 104 of the Counterclaims.
  - 105. LP denies the allegations contained in paragraph 105 of the Counterclaims.
  - 106. LP denies the allegations contained in paragraph 106 of the Counterclaims.
  - 107. LP denies the allegations contained in paragraph 107 of the Counterclaims.
  - 108. LP denies the allegations contained in paragraph 108 of the Counterclaims.
  - 109. LP denies the allegations contained in paragraph 109 of the Counterclaims.
  - 110. LP denies the allegations contained in paragraph 110 of the Counterclaims.
  - 111. LP denies the allegations contained in paragraph 111 of the Counterclaims.

- 112. In response to the allegations contained in of the Counterclaims, LP denies that it has caused Counter-Plaintiff damages. The remainder of paragraph 112 of the Counterclaims is merely a request for relief that requires no response from LP. Nonetheless, LP denies the allegations contained in paragraph 112 of the Counterclaims and that Counter-Plaintiff is entitled to any relief whatsoever.
  - 113. LP denies the allegations contained in paragraph 113 of the Counterclaims.
  - 114. LP denies the allegations contained in paragraph 114 of the Counterclaims.
  - 115. LP denies the allegations contained in paragraph 115 of the Counterclaims.
- 116. In response to the allegations contained in paragraph 116 of the Counterclaims, LP hereby incorporates by reference each of the preceding responses as if incorporated herein in full.
- 117. The allegations contained in paragraph 117 of the Counterclaims are legal conclusions that require no response from LP. Nonetheless, LP denies that its ordinary sale of and offers for sale of LP's SmartSide Products meet the definition of "goods" and constitute "trade," "commerce," and a "consumer transaction," as defined in Tenn. Code Ann. § 47-18-103(7) and (19). LP further denies that Counter-Plaintiff can be or is entitled to any relief under the Tennessee Consumer Protection Act. To the extent the allegations contained in paragraph 117 of the Counterclaims are directed at a party other than LP, they require no response from LP. LP denies the remainder of the allegations contained in paragraph 117 of the Counterclaims.
  - 118. LP denies the allegations contained in paragraph 118 of the Counterclaims.
  - 119. LP denies the allegations contained in paragraph 119 of the Counterclaims.
  - 120. LP denies the allegations contained in paragraph 120 of the Counterclaims.
  - 121. LP denies the allegations contained in paragraph 121 of the Counterclaims.
  - 122. LP denies the allegations contained in paragraph 122 of the Counterclaims.
  - 123. LP denies the allegations contained in paragraph 123 of the Counterclaims.

- 124. The inclusion in paragraph 124 of the Counterclaims of the phrase "acts" renders the allegations therein ambiguous, and on that basis, LP denies the allegations.
  - 125. LP denies the allegations contained in paragraph 125 of the Counterclaims.
  - 126. LP denies the allegations contained in paragraph 126 of the Counterclaims.
  - 127. LP denies the allegations contained in paragraph 127 of the Counterclaims.
  - 128. LP denies the allegations contained in paragraph 128 of the Counterclaims.
- 129. In response to the allegations contained in paragraph 129 of the Counterclaims, LP hereby incorporates by reference each of the preceding responses as if incorporated herein in full.
  - 130. LP denies the allegations contained in paragraph 130 of the Counterclaims.
  - 131. LP denies the allegations contained in paragraph 131 of the Counterclaims.
  - 132. LP denies the allegations contained in paragraph 132 of the Counterclaims.
  - 133. LP denies the allegations contained in paragraph 133 of the Counterclaims.
  - 134. LP denies the allegations contained in paragraph 134 of the Counterclaims.
  - 135. LP denies the allegations contained in paragraph 135 of the Counterclaims.
  - 136. LP denies that Counter-Plaintiff is entitled to any relief whatsoever.
- 137. Any allegation of the Counterclaims not expressly admitted above is hereby expressly denied.

#### **ADDITIONAL DEFENSES**

The burden of proof with respect to any of the defenses and issues listed below are as provided by United States statutes and case law. Listing the defenses below as "Affirmative Defenses" is not intended and should not be construed to shift the burden of proof to LP with respect to any issue for which Counter-Plaintiff carries the burden of proof. LP reserves the right to further amend its Answer to additional Affirmative Defenses consistent with the facts discovered in this case. LP asserts the following additional defenses:

- 1. Counter-Plaintiff's claims fail to state a claim upon which relief can be granted.
- 2. Counter-Plaintiff's claims, separately and severally, are barred by the doctrine of waiver.
- 3. Counter-Plaintiff's claims, separately and severally, are barred by the doctrine of equitable estoppel.
- 4. Counter-Plaintiff's claims, separately and severally, are barred by the doctrine of judicial estoppel.
- 5. Counter-Plaintiff's claims, separately and severally, are barred by the doctrine of laches.
- 6. Counter-Plaintiff's claims, separately and severally, are barred by the statute of limitations.
- 7. Counter-Plaintiff's claim for tortious interference with existing and prospective business relationships is barred by the defense of business competition and/or justification.
- 8. Counter-Plaintiff's claims based on the statements of third parties made via any interactive computer service, including but not limited to social media, are barred by the Communications Decency Act, 47 U.S.C. § 230 et seq.
- 9. Counter-Plaintiff's requests for injunctive relief are barred by the doctrine of unclean hands.
- 10. Counter-Plaintiff is not entitled to injunctive relief, because Counter-Plaintiff will not be irreparably harmed by any of LP's conduct, at least as can be seen from Counter-Plaintiff's delay in bringing its claims.

#### **REQUEST FOR RELIEF**

Wherefore, LP respectively requests the Court grant the following relief:

- 1. The Court deny all Counter-Plaintiff's counterclaims and third-party claims with prejudice;
- 2. The Court enter judgment in favor of LP and against Counter-Plaintiff as to all of LP's claims and Counter-Plaintiff's counterclaims;
- 3. The Court determine that this is an exceptional case under the Lanham Act and enter an award in favor of LP and against Counter-Plaintiff for LP's attorney fees, expenses, and costs;
- 4. The Court enter an award in favor of LP and against Counter-Plaintiff for LP's attorney fees, expenses, and costs under the Tennessee Consumer Protection Act;
- 5. Should the Court enter judgment against LP, the Court award no injunctive or monetary relief in favor of Counter-Plaintiff; and
  - 6. The Court grant such other and further relief as may be just and proper.

#### JURY DEMAND

LP demands a jury for all issues so triable.

Respectfully submitted,

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#### **CERTIFICATE OF SERVICE**

I hereby certify that on this 1st day of November 2018, the foregoing document was served via email upon the following:

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